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# AMERICAN CATTLE PRODUCER



THE CATTLEMAN'S BUSINESS MAGAZINE

THIS ISSUE: FEDERAL SPENDING

• BETTER GRASS

• REBIDDING

OCTOBER 1948

• STOCKMEN'S BRIEF

# Wyoming's Finest Herefords

Consigned by

## WYOMING'S TOP BREEDERS 115 BULLS

72 Selling as Individuals—45 Selling in Pens of 3  
23 FEMALES

**CASPER, WYO., NOV. 22**  
**Show on Nov. 21**

*The following breeders are saving some of their best and offering them in this annual sale:*

John Anderson, Buffalo	Tony Kumor, Banner	Schmidt Bros., Dull Center
Bar 13 Ranch, Sheridan	Claude Lewis, Slater	Sharrock & Pursel, Casper
Bear Claw Ranch, Dayton	Henry McGinnis, Hat Creek	Harry Smith, Big Horn
Brush Creek Ranch, Saratoga	D. B. Moore Ranch, Gillette	Trowbridge & Son, Saratoga
Jeanne K. de Rham, Jackson	Moseley Hereford Ranch, Wilson	Von Forell Hereford Ranch, Wheatland
Dinwiddie & Mason, Centennial	Lawrence Needham, Saratoga	Joe A. Waggoner, Jay Em
Duncan Bros., Sheridan	Donald A. Policky, Sundance	Oliver M. Wallop, Big Horn
George M. Heinz, Torrington	Walter H. Reclies, Sheridan, and Robert E. Wright, Gillette	Weaver Herefords, Wheatland
Hewes Hereford Ranch, Sundance	Jesse Ridley, Buffalo	Ed Willard, Gillette
Keith Holmes, Cheyenne	Ralph Robinson, Buffalo	Adrian Wolford, Encampment
C. E. Hunter, Lusk	John Runner, Saratoga	Lee Wright, Gillette
P. C. Jenkins, Douglas	Arthur Schelldorf and Fred Cundy, Sundance	Otis Wright, Gillette
Pete Jensen & Sons, Sheridan		W. R. Wright & Son, Gillette

## Quality for the Rangeman, in Quantity

EARL VON FORELL, Wheatland, Wyo., President

For Catalog and Hotel Reservations,  
Write TONY FELLHAUER, Laramie, Wyo.



**FRANKLIN Protection Against Parasites!**  
 Save your animals of lice, ticks and grubs—  
 and increase your earnings. Dip, spray, dust  
 scrub with Franklin Insecticides . . . the  
 best that money can buy.

Everything You Need  
 for Lice Eradication

Franklin offers proven prod-  
 ucts which include D-Thane,  
 T. BHC, Derris Powder.

Reliable Grub Killer  
 Franklin

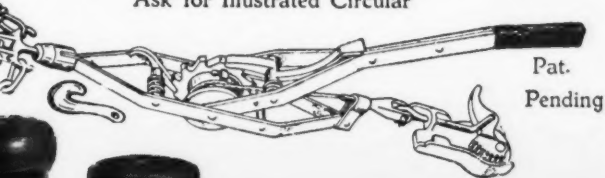
Warble Treatment

Contains rotenone — in three  
 forms for dust, wash, spray.  
 Write for prices.

Pull, Stretch, Hoist, Bind up to  $\frac{3}{4}$  ton with  
**AASDAM POW'R-PULL**

gives one man the power of a half dozen men.  
 stretches fence and easily does all sorts of heavy  
 pulling and pulling. Handiest tool on a ranch.

Ask for Illustrated Circular



Pat.  
 Pending



**FRANKLIN**  
 VACCINES & SUPPLIES for  
 CATTLE SHEEP HORSES HOGS POULTRY

**FIRST CHOICE FOR  
 Blackleg Protection!**

Vaccinate with the favorite brand of  
 America's cattlemen — the famous  
**Combination Product**

**FRANKLIN CLOSTRIDIUM  
 CHAUVEI-SEPTICUS BACTERIN**

This popular product is simply a full immuniz-  
 ing dose of Franklin Concentrated Blackleg  
 Bacterin to which is added a full immunizing  
 dose for Malignant Edema—two doses com-  
 bined at the price of one.

**Why Risk Hemorrhagic Septicemia?**

Protective vaccination has proven valuable, using . . .  
**Franklin Corynebacterium Pasteurella Bacterin**  
 Help safeguard against so-called "Shipping Fever" with  
 this product that stimulates immunity response against  
 the usual causative organisms.

**Don't Tolerate Infectious Abortion!**

This destructive disease can be licked. A vital adjunct  
 to any program of eradication is "Strain 19" Vaccine  
 originated by Government scientists. You get this, pure  
 and potent, in Franklin Brucella Abortus Vaccine.

Local Franklin Dealers carry Franklin Biologics under  
 proper refrigeration for your convenience and safety.

If you don't have the current Franklin catalog  
 send today for free copy.

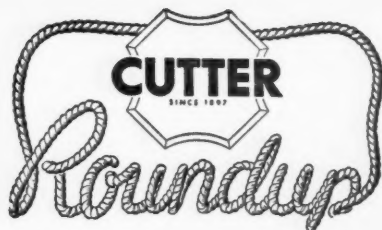
**O. M. FRANKLIN  
 SERUM COMPANY**

DENVER KANSAS CITY WICHITA AMARILLO FT WORTH HARPA  
 ALLIANCE SALT LAKE CITY LOS ANGELES  
 PORTLAND BILLINGS CALGARY

**Local Drug Store Dealers.**







Getting two birds with one stone is a fine idea—sometimes. But not when it comes to filling cattle full of shipping fever bacterin while loading them. It takes 7 to 10 days for bacterin—Cutter's or anybody else's—to build good immunity. For peak protection, do your "shooting" at least 10 days before loading. Better get at it right away. And you know me—for protection that really stands up, I always recommend Cutter Pelmenal.

Every dairyman—in fact, anybody who owns even one milk cow—has a healthy respect for Mastitis, today's No. 1 enemy. So you'll be glad to hear that Cutter has taken the wraps off Petrocillin\*, a new form of penicillin designed especially for safe, positive treatment of mastitis infected udders.

Petrocillin is a 100% sterile product, ready to use direct from a sealed, sterile vial. No mixing or diluting, no risk of using impure diluents. Standard infusion equipment can be easily sterilized. And the infusion procedure itself is safe, sterile and simple.

Petrocillin cuts costs per treatment, too, since its flexible dosage eliminates waste. If you'd like any more dope on it, drop me a line.

Every year, especially in the late fall and winter, we get occasional SOS's from cattlemen who have vaccinated routinely against Bang's Disease but whose cows are beginning to lose calves. They report that some of the cows are aborting late in pregnancy; others carry to term, but their calves are so weak at birth that many die in one to six weeks.

First thing we check in such a herd is the cows' reaction to the blood test—to rule out Bang's infection. Further investigation almost always shows that the cows are, and have been for many weeks, on a ration low in Vitamin A. When well-cured alfalfa, hay or other forage high in Vitamin A is fed, the calf losses from this vitamin lack rapidly disappear.

Of course, the most important cause of abortion is still Bang's Disease—and your surest protection against this infection is Cutter Brucella Abortus Vaccine (Strain 19). You'll find it a big saving in the long run to vaccinate routinely.

\*Cutter trade name

*Jim*

CUTTER LABORATORIES  
Berkeley 1, California



## LARGE STOCKS PROMPT SHIPMENTS

Rail Fence has Chestnut Rails  
and Locust or Chestnut Posts

WOOD PRODUCTS CO.

## ENGLISH TYPE RAIL AND HURDLE FENCE



Toledo 12, Ohio



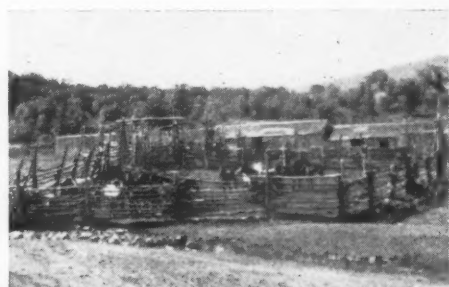
**PLENTY WET**—Herewith my renewal to the PRODUCER. Has been a wet summer here; unusually wet in July. Lots of feed and water; stock in the best of shape and condition.—Leo C. Winsor, Custer County, Mont.

**MAINTAINING INTEREST**—I have sold my outfit but would like to keep my membership so am enclosing a donation check.—Dr. E. H. Munro, Mesa County, Colo.

**GRATEFUL FOR RAIN**—Raining up here today—and very welcome, too. It was getting so dry that there was a real fire hazard—both in the mountains and in the plains areas.—F. H. Sinclair, Sheridan, Wyo.

**A GOOD IDEA**—Enclosed is my check. I have no cattle in the United States and have not had since the quarantine went on Mexican cattle, but I want to keep my membership with your association.—Hal L. Mangum, Maverick County, Tex.

**LOTS OF ACTION HERE**—Am sending my PRODUCER renewal. Also a recent picture of the corrals at the Angus Ken-



nedy ranch in western North Dakota, where much good beef has been produced and many cowboys have "bit the dust."—Perry Kellogg, Hutchinson County, Tex.

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**JUST WHAT YOU'D ORDER**—We have been having a dry fall, which is just what is needed to finish haying and harvesting in this part of the country. There will be plenty of winter feed and conditions are as good as they have ever been.—Odd. A. Osteros, Secretary, North Dakota Stockmen's Association, Minot, N. D.

## AMERICAN CATTLE PRODUCER

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515 COOPER BUILDING, DENVER 2, COLO.

DAVID O. APPLETON.....Editor  
RADFORD HALL.....Business Manager

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AMERICAN CATTLE PRODUCER



**New! Just ONE "Mighty Handful"  
is enough for a cow!**



**Supplies high quality proteins, plus *all* the Minerals  
and Vitamin D needed to supplement winter feeds**

**N**OW you can winter your range cattle on a new, but thoroughly proved, highly-concentrated mineralized and vitaminized protein concentrate that also contains all the minerals and Vitamin D they need for winter feeding. It is MoorMan's RANGE MINTRATE FOR CATTLE, and it comes in easy-to-feed, waste-free cubes. Just haul it to your range and spread Range Mintrate before your cattle.

Here's what you get in Range Mintrate:

- 1—Five protein nutrients—soybean oil meal, linseed oil meal, peanut oil meal, cottonseed oil meal and wheat germ meal—PLUS the new protein stretcher, urea.
- 2—MoorMan's famous Range Minerals for Cattle—containing 13 mineral ingredients, including salt—all the minerals range cattle are known to need, blended in the right proportion.
- 3—An ample supply of Vitamin D, the sunshine vitamin so necessary in winter.

MoorMan's new Range Mintrate is good news for cattle-

men because now you can get a protein concentrate containing MoorMan's famous Range Minerals. Range Mintrate helps build up cows for bigger calf crops—and is the ideal way to supplement fall and winter range.

You'll find RANGE MINTRATE costs less, because a little goes such a long way—only  $\frac{3}{4}$  of a pound per head daily supplies all the minerals, proteins and Vitamin D needed under normal conditions.

Ask your MoorMan Man for these amazingly economical, easy-to-feed, nutritionally-balanced cubes on his next visit to your ranch. Or write: Moorman Mfg. Co., Quincy, Ill., for full information.

***MoorMan's***

(SINCE 1885)

**MINERALS AND MINTRATES  
CUSTOM-MADE FOR RANGE STOCK**

Your scales can be a valuable ally to your judging eye! For years livestock breeders have kept weight and performance records, as well as pedigrees. Now many commercial producers are taking a tip from them. Recording birth weights and weaning weights of calves, pigs and lambs. Using their records to help cull, to select their likeliest breeding stock.

There is lots of evidence of the value of your scales in helping your eye. Here are just a few examples:

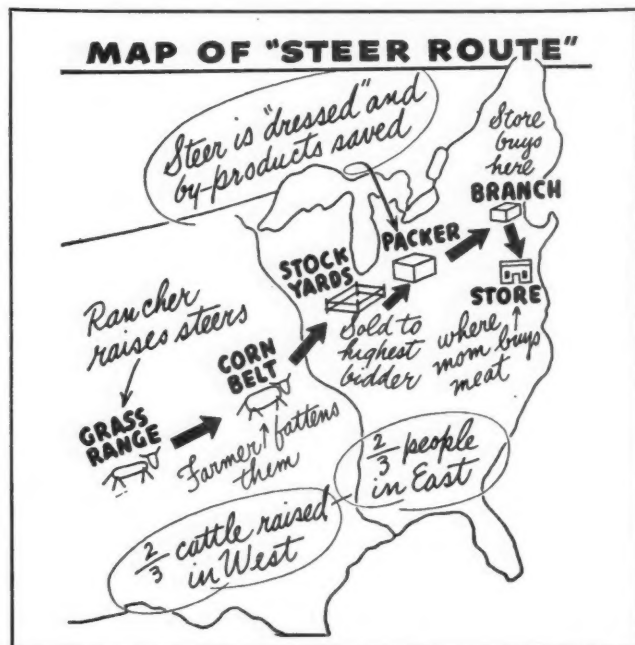
1) At Purdue University they weighed 7,554 pigs from 784 litters. Here's what they found. Pigs that weighed THREE pounds at birth averaged 28 pounds at weaning. But pigs that weighed TWO pounds at birth weighed only 21 pounds at weaning. Of the heavy pigs, 77% lived to weaning age, against only 49% of the light pigs. And right up to market weight, the heavier pigs had a higher rate of gain.

2) The U. S. D. A. has kept a 14-year record on beef calves. Birth weights vary from 40 to 109 pounds. Their finding: heavier-than-average calves reach a 500-pound weaning weight and 900-pound marketing weight faster than lighter-than-average calves. You know what that means! Less feed. More and quicker profit.

3) Sheep Experiment Station men at Dubois, Idaho, find they can use the scales to select breeding stock for greater production in the future. Their ewe lambs, which are heavier than average at weaning time, prove to be the best producers in total lamb weight and fleece weights.

You need a good "judging eye" to tell you whether an animal has good conformation, is true to type, etc. But the evidence of recorded weights *does* point strongly to a general rule which can help your eye:

*Keep or buy animals heaviest at birth or weaning!*



From grass range to gas range, in our big nation most of the livestock is raised far from where it is eaten—an average of more than 1,000 miles. Swift & Company helps bridge this gap and balance the supply in one area with the demand in another. Efficient processing and distribution keep the meat moving to markets all over the country. For these services Swift earns a profit of a fraction of a cent a pound. This has no noticeable effect on either meat or livestock prices. It's the demand for the available supply in the nation-wide markets which governs the price of meat and thus the price of livestock. For the price we pay for animals must be based on what the meat and by-products will bring.

# Let's Weigh

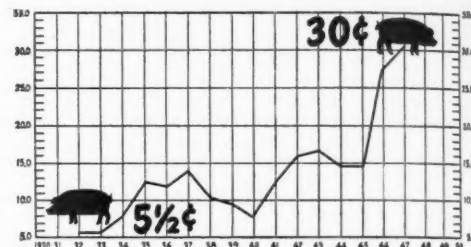


## Prices of Hogs May Rise or Fall But Competition Sets Them All

I have been with Swift & Company for 46 years. Most of my work has had to do with the buying of hogs and selling of pork and pork products. I would like

to make a point that I believe should be of interest to you, as producers.

In July 1932, top hog price in Chicago was 5½¢ a pound. That was highest for the year. In December 1932, top hogs sold for 3¢. This year hogs hit an all-time high of more than 30 cents a pound.



No meat packing company can control either livestock or meat prices. More than 3,500 competing meat packers and 22,500 other commercial slaughterers see to that. So do 35,000,000 meat-eating families. No packer's buyer can hold down the price of livestock. No packing company could boost up the price of meat.

Now, here's the point I want to get across to you. Those prices, both lowest and highest, were set by (1) the supply of hogs, and (2) the demand for pork.

*Mr. Lund*

Mr. Lund, guest editor this month, is Vice-President of Swift & Company in charge of hog buying, processing and distribution of pork products.

## Martha Logan's Recipe for INDIVIDUAL PORK ROASTS

- |                                    |                            |
|------------------------------------|----------------------------|
| 4 1-inch-thick shoulder pork chops | 1 tablespoon chopped onion |
| 1 teaspoon prepared mustard        | ½ teaspoon sage            |
| 2 cups bread crumbs                | 1 teaspoon salt            |

Spread chops with mustard. Make a dressing of bread, onions and seasonings with just enough water to moisten. Brown chops in a heavy skillet. Well browned, top chops with dressing pressed firm. Bake covered in moderate oven (350° F.) for 20 minutes. Uncover and bake 15 minutes until dressing is crisp and brown. (Yield: 4 servings.)

## OUR CITY COUSIN

Cries City Cousin,  
the silly child,  
"Look! Jack-o'-lanterns  
growing wild!"



**Swift & Company** UNION STOCK YARD CHICAGO 9, ILL.



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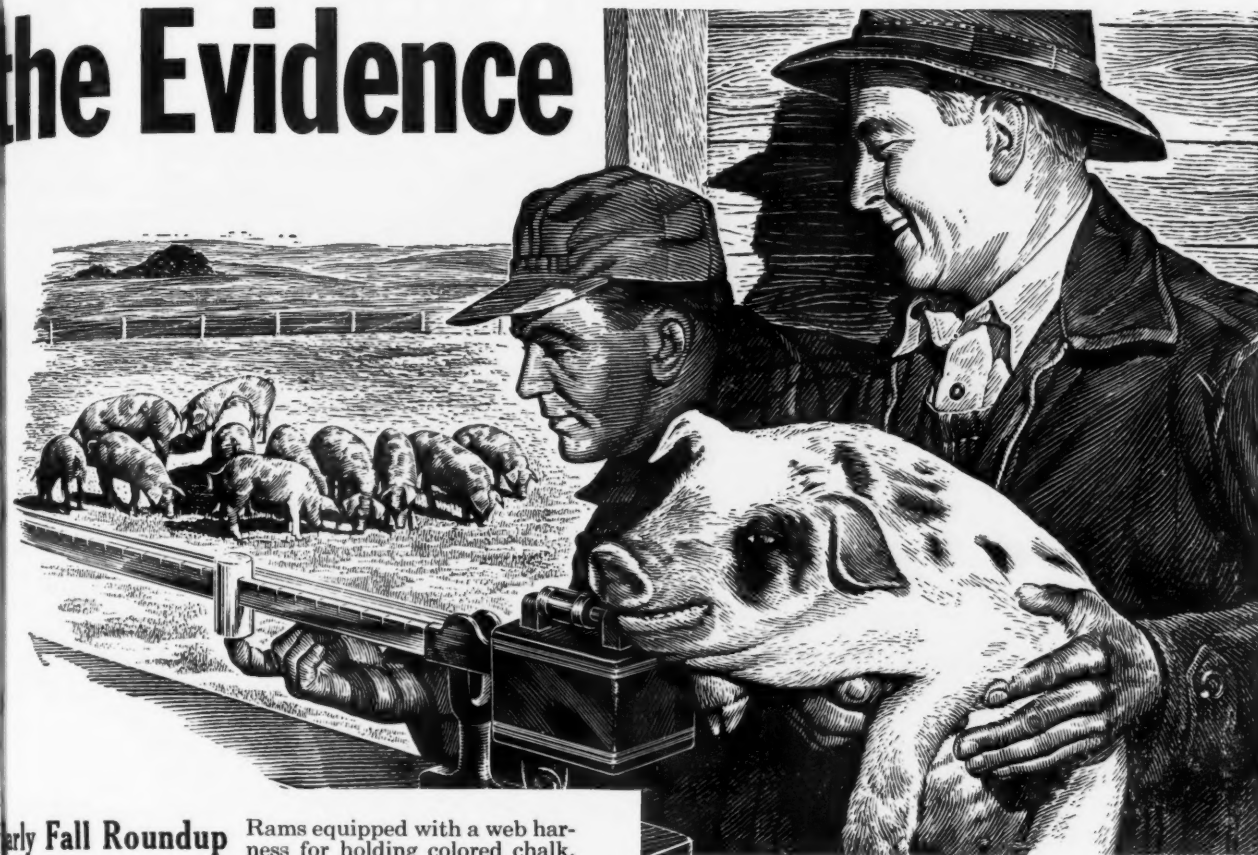
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**Early Fall Roundup** Rams equipped with a web harness for holding colored chalk, "write" their own breeding records. This device is used in the breeding flocks of many large Wyoming ranchers. It helps owners keep their records. They know when lambs will be born... which lambs are from which sire.

Control swine parasites—make more profit, suggests the University of Minnesota. Even fall pigs may be infested with internal parasites. Strict sanitation is the key to control. Clean and scrub farrowing pens with boiling lye water. Wash the sides and udders of sows with soapy water before farrowing. After farrowing keep the pigs on clean pasture until bad fall weather sets in.

Listen to KLZ (Denver) Farm Reporter! Attention, farm and ranch families! Swift & Company is now sponsoring the Farm Reporter, the popular radio show over KLZ, Denver. Be sure to listen at 12:30 noon, Monday through Friday. Lowell Watts brings you up-to-the-minute reports of real news to you.



## The Red Wagon

No doubt you've seen the food trucks, so gaily painted red, that travel 'round the country, helping keep our people fed? The story of these trucks is a story you should know—it started in New England, some ninety years ago. There a boy, Gustavus Swift, who later won renown, bought a heifer, butchered it, then sold it 'round the town. Stave made a little profit—two dollars, it is said. It wasn't much to start with, but it helped him get ahead. His wagon—yes, you've guessed it—from which he sold his meat, was a vivid red color, to be noticed on the street. Stave moved on to Boston when his trade began to grow, then headed for Chicago, where he started Swift & Co. Now the Swift trucks deliver meat and butter by the ton, and they're wanted by the thousands instead of only one. To this day Swift trucks are red, that all the world may know this trade mark of the business Swift started years ago... and on each load delivered, Swift earns a service fee—fraction of a cent a pound, saved efficiency.



## Conserving Grass Is Profitable

by B. W. Allred  
Soil Conservation Service  
Fort Worth, Texas



B. W. Allred

The safest way to maintain a thriving livestock industry is to keep the ranges well stocked with vigorous, productive grasses—and covered with a protective shield of left-over grass. In animal production, sound grazing management is as important as breeding.

Grassland vigor and durability depend upon correct cropping. Lenient use and alternate rests help the plants to reproduce from seed, tillers, rootstalks and surface runners. When grasses flourish, greater animal gains are made.

Observations of bluestem show that when about half the top growth is grazed (on the average), livestock gains may be 25% higher than when 75% is eaten. One bluestem meadow mowed repeatedly 4 to 6 inches high yielded nearly 30% more hay than a similar area cut 2 inches high.

When left-over grass breaks the force of beating rain, moisture penetrates six or seven times deeper than when the ground is bare. Springs are sustained in even flow on leafy grasslands. Litter shades and cools the ground, cuts down evaporation. It finally decays and unites with the soil to form porous mould in which teeming millions of beneficial organisms process soil nutrients that plants must have.

That portion of grass consumed each year provides profit. The portion left maintains plant vigor, protects soil and insures continued production.

## Soda Bill Sez:

It pays to say good of folks. A feller will nigh "bust" himself trying to be as good as he thinks you think he is.

• NUTRITION IS OUR BUSINESS — AND YOURS •

Right Eating Adds Life to Your Years — and Years to Your Life

When you think of grass  
When you think of economical operation  
When you think of severe weather  
When you think of selling problems

WATCH THE RISING  
TIDE OF



## Think of Bar 13's Comprest Type and T O Type

### A Bar A Sells Hereford Herd At Record Price

ENCAMPMENT, Wyo. — A record private treaty commercial Hereford herd sale was completed here last week when Andy Anderson of the A Bar A Ranch sold the remainder of his grand champion feeder calf producing Hereford herd to Robert D. Law for his Paicines Ranch, Tres Pinos, Calif. The record price was \$325 a head paid for 20 2-year-old heifers bred to Bar 13 Conqueror and \$450 per pair for 41 sets of cows and calves. Twenty-eight yearling heifers brought \$250 each.

To us, Comprest Type means a concentration of that factor present in the T O herd which makes them different from other strains of Herefords. We believe that Comprest bulls offer a shortcut to more economical beef production.

# BAR THIRTEEN

## SHERIDAN, WYO.

### To the Feeder---

Bar 13's Comprest Type Means:

Greater depth of body;  
Heavier Hindquarters;  
Extreme efficiency of feed conversion;  
The ability to acquire a market finish in a shorter time.

### To the Range Producer

Bar 13's Comprest Type Means:

Greater depth of body with consequent resistance to cold resulting in range cattle getting to spring in better shape;  
The conversion of his grass into more and higher quality beef at an earlier age;  
Producing an easily salable animal in great demand among feeders.

Results of recent Baca Grant-Sullivan dispersion of a grade herd of T O cows bred to T O bulls:

### Sullivan Herd Auction Sets World's Top Heifer Price

By WILLARD SIMMS

WRAY, Colo.—Baca Grant staged the greatest commercial cattle sale in history on the Sullivan ranch near here last Monday, selling the Sullivan grade Hereford herd of T O and Baca Grant breeding for a total of \$282,440. paid on 1,016 head. As the excitement of this world's record auction died down, these facts remained in cold figures:

The largest crowd ever to attend a commercial herd dispersion jammed the auction tent and the ground at this sale.

A world's peak price of \$406 was paid on 50 2-year-old bred heifers. Not only was this greatest commercial cattle auction ever held a tribute to T O breeding, which formed the basis of the sale, but it was a tribute to the courage of Alfred Collins of the Baca Grant, who so daringly launched the event at a time when many persons said cattle prices could go no higher. This auction proved true faith in the future of the cattle industry, utilizing breed quality.



## Stockman's Brief

"GIVE the Cattleman a Fair Deal" is an article in the current Farm Journal, written by Ray Anderson and Paul Friggins about the cattleman's federal land problems. It is published because the subject has deep significance. The editor in a little "story behind the story" says that in giving the stockman's side he is "presenting a story bigger than the range country, bigger even than the livestock industry. The real issue is Washington bureaucracy vs. regulation in which local people have a real (not just an alleged) voice. That's an issue of concern to every citizen."

The article is based on facts and arguments many of which, it is true, have been stated before, but nowhere between two covers has the case for the stockman been set forth with the clarity and thoroughness of this brief. The two writers traveled 10,000 miles in 11 states for several weeks to get their material, interviewing both stockmen and forest people and looking over ranges. (The article centers around Forest Service land because there bureaucracy affects the stockmen most.)

A leading point is the power of propaganda: How the "sacred" word "conservation" has been employed to accuse stockmen of "overgrazing the ranges, despoiling the grass, eroding the soil, causing floods and threatening the country's watershed"—and against this "all-out attack the stockmen have stood virtually alone . . . overwhelmed by their more glib antagonists."

That is literally true, and the stockman knows the power of this propaganda. He has not had the millions needed to fight back effectively, even though he has been casting about for some means of answering the charges through newly established public relations committees of various livestock associations in the West.

The story in Farm Journal is a heartening sign to the stockman. As the larger issue in this problem comes to the atten-

tion of more editors and writers, the public will learn more about the faults inherent in bureaucracy. It will learn that even though the stockman utilizes our grass resources to keep his operation going and to provide meat for the nation, he also conserves that resource. In a democracy, inevitably both sides of a question must come out. Here is the other side, and we heartily commend the widely read Farm Journal for giving it.

## Lengthening Shadow

WHILE business is booming, it is well not to ignore the colossal expansion of governmental expenditures which may become a cancerous growth.

Federal expenditures in the calendar year 1929 were less than two-thirds of the total income payments to the inhabitants of California. In 1938, federal expenditures were equal to the income payments of the 11 western states portrayed by the shaded areas on one of the accompanying maps. By 1946, however, federal expenditures were equal to the aggregate income payments to all the inhabitants of California, Oregon, Washington, Idaho, Nevada, Utah, Arizona, Montana, Wyoming, Colorado, New Mexico, North Dakota, South Dakota, Nebraska, Kansas, Oklahoma, Texas, Minnesota, Iowa, and 54 per cent of Missouri. Income payments to individuals include practically all national income except that which is represented by corporate savings.

According to the United States Treasury, federal expenditures in 1929 amounted to around \$3,300,000,000, and in 1938 to \$8,000,000,000, while in 1946 they were \$44,000,000,000.

It is interesting to note that in the prosperous year 1929, federal expenditures represented less than 4 per cent of total national income, whereas in 1946 they were nearly 25 per cent.

Federal spending has reached such astronomical proportions as to be virtually meaningless to most persons. Reduced to simple arithmetic, federal ex-

pensitures in 1946 amounted to \$1,155 per family, as compared with \$250 per family in 1938 and \$121 in 1929.

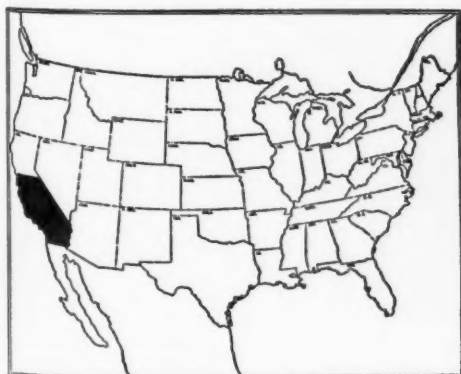
It should be borne in mind that these expenditures cover only those of the federal government. If state and local governments were included, total public expenditures in 1946 would represent about 30 per cent of national income. In other words, the American people in 1946, on the average, were devoting nearly one-third of their working time and effort to the government. Although federal expenditures have been reduced somewhat, they still constitute a threat to our stability and security. While governmental costs are relatively rigid, national income fluctuates widely with the business tide. Consequently, in the event of a substantial decline in income, governmental costs might impose a critical strain on our economy and cast a lengthening shadow over our future prospects.—From the July 31, 1947, issue of the New England Letter, published by the First National Bank of Boston.

## Extra Chores

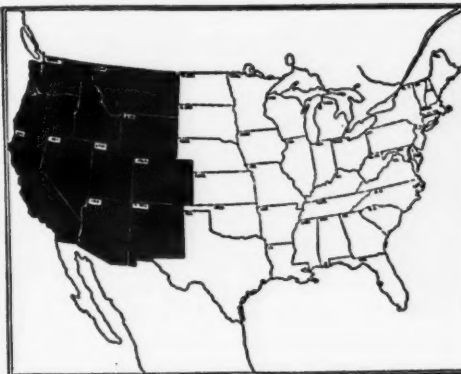
OUR Washington correspondent, Gibbons Clark, writes that two square miles of grazing land along the Satus Highway, south of Toppenish, Wash., was burned when a careless truck driver, himself evidently the victim of a fire in his truck, threw aside a blazing tarpaulin and drove away. Thirty men fought the fire, which, whipped by a high wind, threatened ranch buildings and might have continued up the hillside to destroy valuable timber.

City folks, when they read of things like this in their daily paper, ought to stop and ponder a while. Who is it who puts out the prairie fires? Who fights the forest fires that we so often read about? Who feeds the deer and the elk when snows cover the browse? Who locates the many children, hunters and those who lose their way in forests and plains?

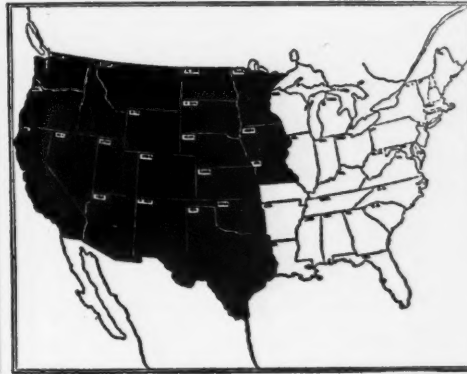
Nine times out of 10 it is the rancher.



In 1929—Federal expenditures were less than two-thirds of the total income payments to individuals in California.



In 1938—Federal expenditures were equal to the total income payments to all individuals in the blackened states.



In 1946—Federal expenditures were equal to the total income payments to all individuals in the shaded areas.

# IT'S RESERVATION TIME

**Make Your Reservations Now for the Annual Convention  
American National Live Stock Association**

**North Platte, Nebraska  
January 11-12-13, 1949**

Plans are rapidly taking shape which will make the 52nd annual convention the most constructive, instructive, entertaining and enjoyable convention ever held by the association.

Good speeches on interesting current topics will fill the days. A western melodrama and old-time cowboy dance following a Dutch lunch are scheduled for one evening and, of course, the annual banquet and ball will occupy another evening. The newly organized and extremely active Nebraska CowBelles are making extensive plans for entertaining the ladies.

All Nebraskans are showing a fine measure of their hospitality by confining their own reservations to auto courts and private homes, thus leaving the hotel accommodations for visitors from outside the state who will arrive by train.

Send your request for reservations to the American National office, 515 Cooper Bldg., Denver 2, Colo., and please include a \$5 deposit for each person.

Please also include all possible information, such as: Exactly when you will arrive; how you will be traveling (train, car, bus, plane); when you will leave; how many in your party and their relationships; what accommodations you prefer.

## BASIC PRINCIPLES IN RESEEDING

DENVER was the meeting place of 200 conservationists on Sept. 7-20 who read many papers in Spanish, Portuguese, and of course English on every phase of conservation. Among the papers delivered at the meeting—the Inter-American Conference on Conservation of Renewable Natural Resources—was one by W. R. Chapline, chief of the division of range research of the Forest Service, and his paper, reviewing the research work of his agency, set forth a number of basic principles in range reseeding:

1. Use species adapted to the soil and climate of each particular site and that reproduce under reasonable grazing use.

2. Sites with fertile topsoil are, of course, more favorable for reseeding than those where topsoil has been lost through erosion and only subsoil remains.

3. Seed of most species must be covered.

4. A single disk drill has proved best for planting the seed uniformly at the right depth. The drill may be set to cut a furrow and place the seed two or more inches deep. This helps conserve moisture, protects the seedlings from drying winds and hot, dry soil surface. The seed should, however, not be covered more than  $\frac{1}{2}$  to 1 inch in the drill furrow and smaller seeds even less.

5. Under a few conditions seed can be broadcast without covering. On timber or brush burns broadcast seeding in the ashes before they are settled or washed by heavy rains usually is successful. Broadcasting under aspen and a few other broadleaf trees has also proved successful, since leaf fall provides effective covering. Airplanes offer a rapid means of broadcasting seed.

6. Plant the amount of seed which will provide just enough plants to utilize the moisture available. Many seedlings in heavier seedings die from competition. Too light seeding permits other plants to use the moisture and hampers establishment.

7. Heavy stands of annual or perennial vegetation must be reduced to overcome competition with reseeded plants. Shallow plowing with a heavy disk plow will, for example, kill big sagebrush and provide good conditions for drilling, or even for broadcasting, if done immediately after fall plowing.

8. Reseeding should be done during the season when the soil will remain reasonably moist and temperatures will favor germination and growth. Late fall planting has generally proved most successful outside the Southwest. The seed remains in the ground over winter and starts growing before spring planting could ordinarily be done. With a few species and in areas where rainfall occurs during a considerable part of the

growing season spring planting may be successful. In the Southwest, where summer rains provide the growing period, early July gives best results.

9. Once seedlings are established they should be protected from livestock, game, rodents and insects until the first seed crop is produced. With slow growing species, such as crested wheatgrass, this ordinarily requires one year or more.

10. Once established, grazing of reseeded areas should be delayed until reasonable growth is made in the spring and be sufficiently conservative so that reseeded plants reproduce and maintain their stand and vigor.

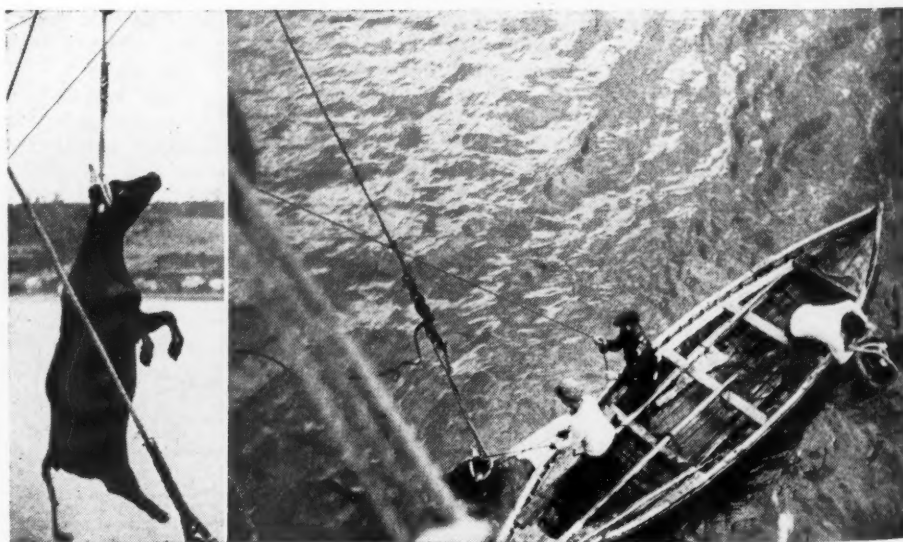
Mr. Chapline said that more than 5,000,000 acres have been successfully reseeded.

(Those attending the conference were given a choice of languages through the aid of an individual receiving set and ear phones handed out at the door. It was interesting to watch the interpreters in their booths gestulating and emphasizing, often more forcibly than the speaker himself, as they intently and faithfully relayed the speeches at only a half-syllable lag.)

## AUCTION SALES INCREASE

The cattlemen of the West are selling more and better livestock at more and higher priced auctions, says Dr. R. T. Burdick, of the Colorado A & M College. He has completed a survey of livestock marketing in 11 states of the West and said that the number of auctions has jumped 179 per cent since 1937, and the volume of cattle handled by auctions by 350 per cent. His research indicates that in recent years of high cattle prices cattle are resold more times between producer and slaughterhouse.

## SEAGOING STEERS



In Quellon, Chile, they have a rather unorthodox method of loading steers for shipment. Steers are rounded up on the beach, roped and chased into the sea to swim about a mile alongside small boats to the freighter. A rope noose is put around the horns and the ship's winch does the rest. To load 80 steers: time, 2 hours; deaths, 1 steer.



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Luxuriant grass—smooth brome, orchard, timothy, alsike and white Dutch clover on land formerly in sagebrush.

# HOW GRASS WAS MADE TO GROW

By **FREDERICK A. MARK**  
Assistant State Conservationist,  
SCS, Boise, Idaho

ONE OF THE MOST OUTSTANDING examples of range revegetation and development in the West, located on the Dave Hagenbarth ranch in Shotgun Valley, Clark County, Idaho, was visited by the Idaho Cattlemen on their association tour in August of this year. This operation is considered revegetation and development because luxuriant grass is now growing where very little grew before the development, and the amount of grass now being utilized is several hundred per cent more than could conceivably grow under most of the favorable natural conditions.

The present completed development on 1,200 acres was begun in 1940 as a means of increasing grazing capacity for Mr. Hagenbarth's increasing number



Water spreading and distribution ditches laid out by engineers of the Soil Conservation Service. These ditches were used to flood the sage to kill it, then used as irrigation ditches after the area was seeded to grasses and legumes.

October, 1948

of livestock. At this writing an additional 1,200 acres is being planned on the ground for development. In 1940 Mr. Hagenbarth conceived the idea of developing gently sloping sage lands above his meadows and below timbered lands. The area has relatively uniform gentle slopes and was vegetated with rather dense sage and sparse bunch grass. With available water in local streams which was not needed in the early spring, Mr. Hagenbarth's plan included utilizing this water to irrigate these lands after seeding. At this time the Soil Conservation Service and the Forest Service of the Department of Agriculture was interested in ways and means of eradicating sagebrush and developing sage lands into good grazing lands. Experimental knowledge of the Forest Service on sage eradication proved helpful, and engineers from the Soil Conservation Service prepared topographic maps on a two-foot contour interval of the area and laid out the diversion ditches from the

streams and contour distribution ditches on the lands to be irrigated.

The lands were cleared of sage by three methods, all of which were effective. They included railing with heavy railroad rail, discing with an offset disc and constant flooding with water. Following the brush eradication the areas were disced, harrowed and drill seeded in blocks over a period of years with smooth brome grass, orchard grass, timothy, alsike and white Dutch clovers. A stand of maximum density now exists over the entire area treated. Both spring and fall seedings were made; spring seedings were best.

After establishment the area is carrying an animal unit per acre for the period of May 15 to Sept. 15. When cut for hay, yields approach three tons per acre. Mr. Hagenbarth grazes both sheep and cattle on the pastures, sometimes going over them lightly first with sheep and with heavier grazing later by cattle.

Since Mr. Hagenbarth has begun his development program other local ranchers have begun similar developments on their own ranches. The Magelby brothers, Hereford breeders, now have 200 acres of excellent developed meadow and have several hundred acres now planned. At the present time the local soil conservation district has more requests for technical assistance in developing similar programs in the area than can be handled by the local technicians of the Soil Conservation Service assisting the district.

Many other ranchers throughout the state, often without the natural advantages for development found in the Shotgun Valley, are developing their grass lands by seeding crested wheat and other newly developed adapted range grasses. The facts are that many of these ranges are producing more feed than they did under primitive conditions, which should be food for thought to those who have attempted to brand the modern, progressive stockman as a destructionist.



## Buyer in Control With High Receipts

By H. W. FRENCH

**C**ONTINUED UNEVENNESS FEATURED the cattle market everywhere the past month. Chicago received many good and choice fed steers and heifers, with light to moderate supplies of such kinds at most of the other markets. Grassers predominated at many centers, with steers most numerous at Kansas City and cows predominating at Denver. Many of the markets reported the grasser supply as the largest of the season and further increases are certain during the next month.

Long-fed steers and heifers were so scarce that they had little influence on the market trend. Chicago reported a strong to 75 cents higher market as compared with a month earlier in the face of a general market showing \$1 to \$2.50 decline. Meanwhile, cows fluctuated with regularity but showed little change at the close. Bulls were not very plentiful and worked up contrary to most other classes, while the changes in vealer prices were minor.

As a matter of record, choice to prime fed steers at \$41.50 and comparable fed heifers at \$39.75 at Chicago established

all-time highs but such offerings were limited to only a few loads each week. Chicago reported about 15,000 more cattle the week of Sept. 11 than during Labor Day week and the rank and file of slaughter steers declined \$1.50 to \$3 with most of the medium to good selling at \$26 to \$35.50 as contrasted with most choice at \$38 to \$41.

### Settling Process

The market has settled down to a lower basis for most classes of cattle and feeder buyers should not be misled by a few loads of outstanding steers or heifers which come in the specialty class by reason of their scarcity. Liberal receipts may keep buyers in control most of the time during the next month as packers are not having an easy time moving the finished product. Quite frequently coolers have become overloaded and buyers curtailed their buying until there was some unloading.

Feedlot operators reduced their shipments since the market took a downward turn but there was enough 90- to 120-day cattle on the market to keep prices from rebounding upward. Packers claim

that short-fed cattle are "poison" and cost as much as the long-feds because of bad yield and unattractive carcasses. There is nothing in sight which points to improvement in prices for medium to low good shortfed cattle, especially if such kinds continue to predominate.

Although killers seem to want long-fed yearlings and light steers, most of the recent tops have been on medium weights and heavies, as apparently they are the only kinds carrying extreme finish which is needed to supply the specialty trade that apparently pays no attention to cost.

Canadian offerings have not been very heavy and only a few markets reported any for sale, although one week St. Paul had 150 loads from Canada. Many of these cattle graded only medium to good. Because of the drouth, some of the early Wyoming grass steers which have been marketed have been reported 50 to 75 pounds lighter than last year.

Dryness on the western slope of Colorado has resulted in an earlier movement of the range lambs and so far the percentage of feeders was much greater than a year ago and average weights

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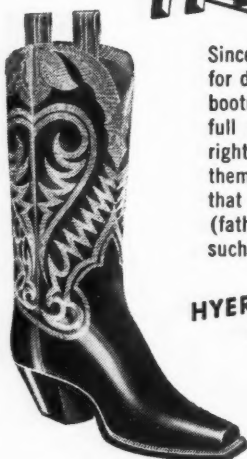
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R. E. LEONE, Manager  
DAYTON, WYOMING

were down. During the week of Sept. 11, Denver had over 115,000 sheep and lambs on sale, standing over twice as large as a year ago.

### Plenty of Feed

Feed conditions are good in most of the range area and late feed will be abundant. Some late rains helped the feeder demand which for a few weeks was so indifferent that sellers were forced to make concessions. Already many are talking of \$1 corn this winter and it has been reported that some contracts have been made at \$1.18, or below the support price. At any rate everybody is expecting cheaper corn which will mean lower feeding costs.

Some time back the rebound after every price break was greater than the loss, but recent recoveries have been less than the amount of the decline. This shows that buyers are having an easier time and they expect to keep the situation well in hand, although further sharp breaks may be few and far between.

Meat demand has been uncertain but at New York there often were sharp advances in dressed costs, but, whenever the dressed market got top heavy or was oversupplied, down went the prices. Many of the meat consumers are buying only the cheaper cuts of meat as apparently they do not have money enough to buy the better grade steaks and roasts, but at any rate more of the people are still buying more meat than when employment was slack.

The movement of western grass cattle will be heavy for the next six weeks to two months but the movement of Texas cattle grazed in Kansas has been heavy for the past month and soon buyers will have to look elsewhere for supplies. The earlier movement of Wyoming is helping to swell the current supply and the movement out of Colorado is well underway.

So far the range cattle out of Wyoming and Colorado have consisted chiefly of cows and feeder steers, although some owners are also moving their grass heifers, most of which have been selling on feeder account. The high price of feeder steers was mainly responsible for the big feeder demand for feeding heifers.

### Call for Calves

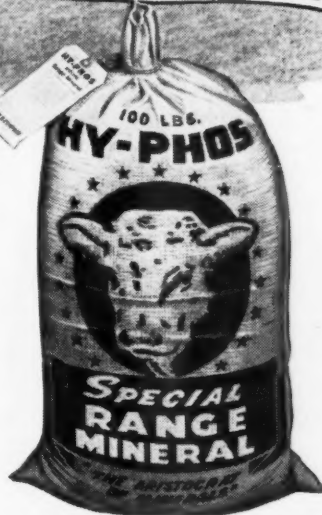
The margin for feedlot men on their winter and spring feeding operations should at least be as large as a year ago. Anticipated lower fat-cattle markets should be offset by lower feed costs, although cheaper labor cost may be far away. Many are planning long-range operations and this means that they are buying lighter weight cattle and prospects point to an unusually heavy demand for calves.

Closing prices for most stocker and feeder cattle at Chicago in most instances were not much different from a month earlier except for a weaker trend on the common to low good offerings and slight strength on yearlings and calves. Many

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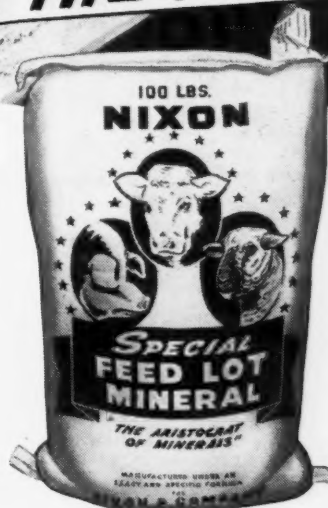
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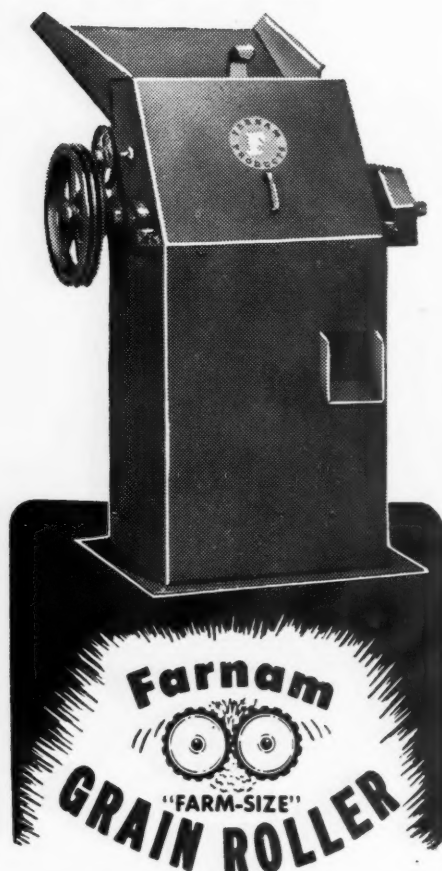
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prospective feeder buyers are watching the fat-cattle market very closely but soon they will be ready to enter the market.

Around Labor Day the market for stockers and feeders was sluggish and many soft spots were encountered but almost immediately the outlet widened and there was a scramble for cattle suitable for the feedlot. Those who have been talking lower prices for feeders now seem to think that the demand will be so great that it will be impossible to buy the high good and choice steers from 600 to 800 pounds around \$25 as some had predicted. They are basing much of the opinion on the going prices in the producing areas.

Further decrease of slaughter under federal inspection was reported for August, the lone exception being a slight increase for sheep and lambs. For the first eight months cattle slaughter was down nearly 1,646,000, calves around 478,000, hogs about 1,266,000 and sheep and lambs over 1,100,000.

Hog prices continued to jump around on a very irregular market but since a month ago barrows and gilts from 240 pounds down looked weak to \$1 lower at Chicago where heavier weights and sows were chiefly 50 cents to \$1 higher. This made the price range narrower than for some time. Moderate receipts was a feature but going into October heavier supplies are in sight and there probably will be an increased percentage of sows.

### \$20 Hogs Talked

Tops did not go below \$29 and hog growers kept shipping their holdings steadily whether the market was up or down, apparently being well satisfied with prevailing prices. Forecasters are going so far as to talk \$20 hogs this winter, undoubtedly basing their prediction on prospects of good receipts and cheap corn.

The movement of Idaho lambs is nearing the end of the season and currently Colorado range lambs are filling the market hopper. From all reports the Colorado lambs are not carrying their usual "bloom," although top sorts are showing high yields. More sorting has been necessary. Denver has been receiving the bulk of the Colorados, yet "River" markets have been receiving fair sized supplies.

There have been many fluctuations throughout the month and final sales were at the low point. Declines were general everywhere, and at Chicago late sales of slaughter spring lambs were \$3 lower than a month earlier, yearlings showing even more decline, while slaughter ewes finished \$1 lower despite moderate supplies.

Movement to feedlots of lambs contracted early in the producing areas is quite extensive and it will take another month before practically all of such lambs are received. Lack of rain has had considerable influence on the feeder demand on the markets, although some late rains were reported in isolated

areas and brought about more competition.

### Break in Feeder Lambs

The big break in slaughter and feeder lamb prices came around the middle of September, although there was a gradual decline previously but the decline of fats followed an unexpected sharp rise which was of short duration. Little has been said about further sharp losses for slaughter lambs but many are exceedingly bearish when considering future feeding lamb prices.

As soon as the feeder lamb market started downward many began talking \$20 feeding lambs but in the opinion of others it will take much heavier receipts and an increase in the number of dry areas before prices will hit that level.

Feedlot operators will not be hampered to any extent by dry weather, but those who operate on wheatfield pastures will be unable to buy any more lambs and may be forced to ship what they now have in the wheatfields. Without competition from those handling lambs on wheat pastures some feeder lamb price decline may be expected but extensive rains would change this picture over night.

## Idaho Cattlemen Hold First Tour

THE Idaho cattle tour which started Aug. 20 and attracted a retinue of more than 200 persons wound up on the 24th after producing a number of interesting features.

Following an initial stop at the P. M. Phillips ranch at Idaho Falls, the tour proceeded to that of Carl Lenz, Ashton, for a view of registered Hereford herds in the irrigated section. At the next stop, the Island Park Land and Cattle Company, managed by Dan Clark, near West Yellowstone, the traveling cowmen were treated to a look at several head of moose. The animals were clearly visible just across the river from the route of the tour as the caravan drove down through the high meadow toward the headquarters.

Those Idaho cattlemen who played host to the large group brought out specifically the importance of the beef cattle industry to the state, exhibiting excellent examples of the animals that "make the business click." Planned as both a public-relations gesture and a friendly get-together for the stockmen, the tour was successful on both counts. Accompanying the cattlemen on the trip were numerous chamber of commerce, railroad, banking, newspaper, retailers, and other business representatives.

Places visited that exhibited their cattle and facilities for the occasion and extended a hospitable hand of welcome to the tour included: Dr. H. B. Rigby's

(Idaho Cattle Tour pictures on Page 18; story continued on Page 20)

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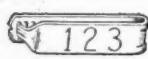
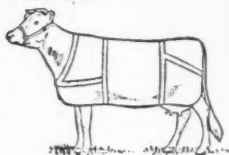
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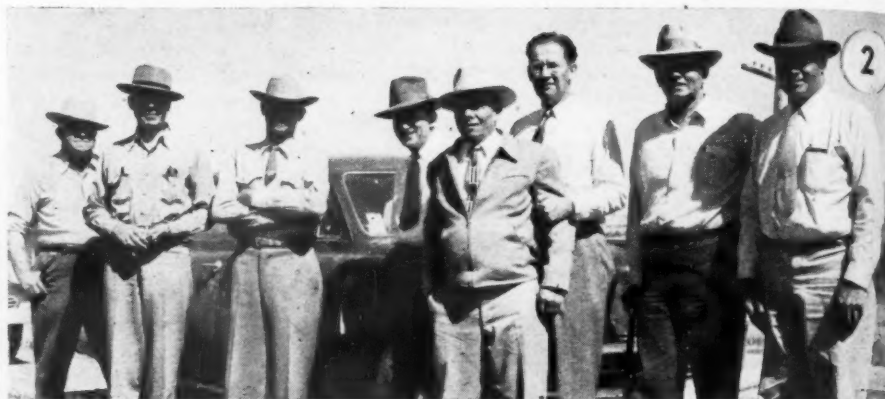


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"Superior Beef Breed"

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18



"On tour" with the Idaho cattlemen:

1. Roadside view of the caravan.

2. (L. to r.): H. S. Frame, Twin Falls; Boyd Baxter, Pocatello (U. P. R. R.); George Miller, Mackay; Seth Shaw, (Safeway Stores); George Harris; Secretary Leon Weeks; Chris Nielsen, Salmon; W. I. Nielsen, Mackay.

3. On the Fiedler ranch.

4. At the Island Park Land and Cattle Company stop. (l. to r.): Dave Jones, Malad, association vice-president; Ray Swanson, Pocatello, past president, and Dan Clark, Island Park ranch manager.

5. Mrs. Walter Schodde; Dave Taylor; Mrs. W. D. Taylor and Mr. Taylor, all of Burley.



AMERICAN CATTLE PRODUCER

October



## **“Competition”**

The livestock and meat industry is noted for its keen competition. Livestock is raised on almost all of the six million farms in the United States. Each farm is a separate and independent business, with a wide choice of markets in which to sell livestock.

Meat animals are processed by thousands of slaughterers in the United States. These are separate and independent businesses, competing for live animals on one side and for retail trade on the other.

Meat is sold to consumers in more than 300-thousand retail stores in this country—all competing for consumer dollars. Shoppers have a choice of many stores in which to buy meat.

Every segment of the meat industry is known for its aggressive competition. This is a healthy condition—one that helps insure efficient low cost meat production and processing, and quick response to consumer demand.

**ARMOUR AND COMPANY**

**ARIZONA  
CAMERA  
VIEWS:**

A group from Prescott, in attendance at the recent Arizona Cattle Growers meeting (left to right): Tom Rigden, Mrs. J. J. Coughlin, Walter Armer, extension animal husbandman; Mrs. Rigden and daughter, J. J. Coughlin.



Arizona President Carlos Ronstadt with Mrs. J. M. Keith, secretary, and car given her by association.



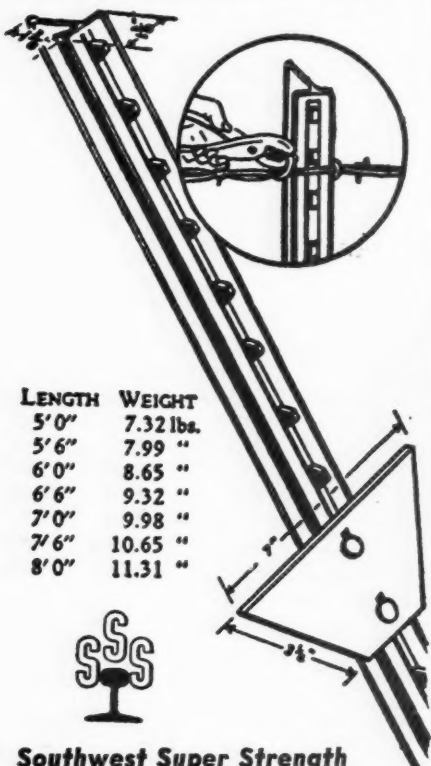
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Rodeo Champions and  
Movie Stars**

Thirty-two Years Experience  
Prices Beyond Competition

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**Super Strength Studded T  
STEEL FENCE POSTS**



LENGTH	WEIGHT
5'0"	7.32 lbs.
5'6"	7.99 "
6'0"	8.65 "
6'6"	9.32 "
7'0"	9.98 "
7'6"	10.65 "
8'0"	11.31 "



**Southwest Super Strength  
studded-T fence posts**

- Made from Rail Steel • Tough and Dependable • Easy to Drive • Long Lasting • Furnished With Galvanized Wire Fasteners.

Immediate Delivery—Any Quantity  
PLAY SAFE ORDER NOW

**Anything in Steel**

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**Smith Pipe and Steel Co.**

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PHOENIX, ARIZONA

ranch at Rexburg where a recently purchased \$20,000 Lamplighter bull was seen; the U. S. Experiment Station at Dubois for a range grass display on the 21st; Bailey Bros. Angus ranch near Leadore; the Tom Yerians' ranch in the same vicinity, and the Stephan Mahaffey Hereford Ranch at Tendoy (located on the site of an old Mormon fort). The Chris Nielsen ranch at Salmon came next, followed by an afternoon stop on the 22nd at the E. P. Reese ranch, Shoup. On the 23rd the tour visited the Bradbury Hereford Ranch and, at lunchtime, the Burstedt Hereford Ranch, both near Challis.

In the Stanley Basin area, after calling on the Chas. M. Fiedler ranch, the stockmen journeyed toward Sun Valley and a wind-up lunch courtesy of the Copper Basin Cattlemen's Association, whose members showed the open range on which they conduct a highly successful cattle operation.

On the tour, ranch after ranch not only

refuted the oft-repeated accusation that cattlemen are despoilers of the range, but gave definite proof that cattle and grass and the methods used by most stockmen are conservers and builders of the soil.

Ray Swanson of Pocatello, former president of the association, and Leon Weeks, association secretary, were the tour leaders, Mr. Weeks going ahead each day to make reservations for the crowd while Mr. Swanson served as master of ceremonies at the mike for each of the stops.

**Arizona Strip Is  
Meeting Place**

**S**Ocial activities and a surprise gift to the secretary almost crowded the business session out of the limelight at the quarterly meeting (Aug. 28 in Fre-



Mr. and Mrs. Royal B. Wooley and family, House Rock Valley Ranch, Arizona Strip, Arizona, who hosted directors of the Arizona association.

AMERICAN CATTLE PRODUCER

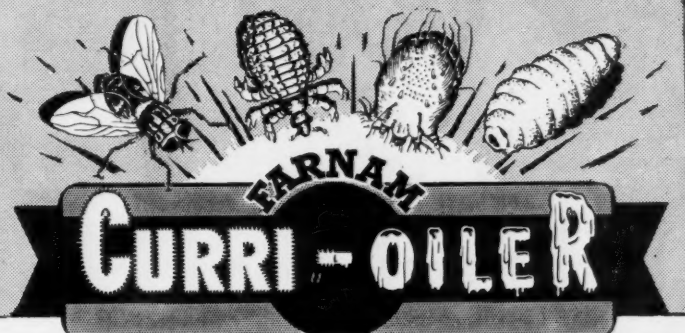


# NEW TYPE *Perfected* CURRI-APPLICATOR!

No More Cans  
Bobbing Up and  
Down! STATIONARY  
5-GAL. SUPPLY  
TANK

Now, for the first time,  
an automatic curri-  
applicator that applies  
either oil or water-  
base insecticides. De-  
Luxe Model . . . RUST  
PROOF CONSTRUCTION  
INSIDE AND OUT!

AUTOMATIC  
AGITATOR Keeps  
Insecticides In  
Solution!



## Successfully Controls GRUBS (WOLVES WARBLES) LICE, TICKS, MITES and other Stock-Pests!

Automatically applies any of the powerful, new insecticides, and automatically brushes them in, thus increasing their effectiveness. Cattle treat themselves where, when, and as often as needed, applying pest-killing insecticides to back, sides, neck, head and ears, where 90% of all stock-pest infestations start.

New type  
"SEAL-FAST"  
VALVE Guaranteed  
Not To Leak!

Longer Life  
Brushes!

PERFECTED  
Distribution of  
oil over entire  
brush arch!

- ★ Knocks GRUBS Before they Mature! . . . Gets them before they break thru and injure hide. Kills lice, ticks and mites! Keeps off flies, mosquitoes, gnats, etc.
- ★ Keeps CATTLE CONTENTED! . . . Cattle enjoy using the Curri-Oiler. Satisfies their natural urge to rub and scratch. Puts them at ease! Keeps off bothersome insects!
- ★ Conditions HAIR and HIDE! . . . Automatic currying and application of soothing oils promotes healthy hair and hides. Sheds rain, sleet and snow!
- ★ Increases PRODUCTION! . . . Users report faster weight gains, more beef. Better finish. Better appearance and increased milk production with pest-free, contented cattle!
- ★ Ends DESTRUCTIVE RUBBING of fences, trees, buildings and feed bunks.

## THOUSANDS NOW IN USE! *Praised by Cattlemen Everywhere!*

Just a few of the hundreds of  
enthusiastic reports from Curri-  
Oiler owners:

**CATTLE LIKE IT!** . . . "I've seen as high as 9 steers line up to use the Curri-Oiler"—E. H. Swenson, Windom, Minnesota.

**FASTER WEIGHT GAINS, LESS FEED!** . . . "Cattle rub 'til well oiled, which puts them at ease, free from insects and skin disease. They get fat quicker on less feed and look healthier"—Triple Z Ranch, Plevna, Kansas.

**GRUBS CONTROLLED!**—"Haven't seen a live warble since I put up Curri-oilers. Wish my neighbors all had them so heel flies wouldn't come around"—Hubbell Ranch, Los Gatos, Cal.

**COMFORTABLE CATTLE GAIN FASTER!**—"Curri-oilers made cattle more comfortable, gave them a sleek looking coat of hair, and gained much faster"—Miller Stock Farm, Bradford, Ohio.

**LICE CONTROL ON RANGE!**—"Bulls that were thin and eaten up with lice, now in good condition. Without lice, cattle get more benefit from feed. Hay goes further"—Double Spearhead Bar Ranch, Sunlight Valley, Wyo.

**GOOD RESULTS ON GRUBS and LICE!**—reports Spencer Ranch at New Castle, Wyo. "I think cattlemen should have a Curri-oiler at every watering place."

## Automatic Stock-Pest Control NOW a Practical Reality!

### "FREE TRIAL OFFER" Enables You to see for Yourself!

Here, at last, is an automatic currying machine that is practical, HAS proven successful, CAN be depended upon for trouble-free service. It makes "automatic stock-pest control" a practical reality for livestock raisers everywhere. Now, no stockman can afford to be without the protection and healthful benefits of Curri-oilers for their livestock. To prove their value to you, we invite you to

### TRY Curri-oilers at OUR RISK!

MAIL COUPON for  
"FREE TRIAL OFFER"  
and Valuable  
32 Page STOCK-PEST  
CONTROL MANUAL

The FARNAM Equipment Co.  
Omaha, Nebraska

DEPT. 800

Please send details of "Free Trial Offer" on Curri-oiler and  
"Stock- Pest Control Manual" FREE,

Name \_\_\_\_\_  
Address (RFD) \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_

John E. Rice  
Polled Herefords  
Sheridan, Wyoming

July 17, '47

The Farnam Co.  
206 So. 19th St.  
Omaha 2, Nebr.

Dear Sirs:

We have been quite pleased with our Curri-Oilers. Set one up in our sale heifer lot. Were surprised to see how quickly they began using it. At sale time, these 55 heifers were absolutely free from warbles. We have four machines on skids and move them to any lot we wish.

Very truly yours,

John E. Rice

**FOR QUICKER GAINS WITH LESS FEED**

# VIKING VILAK

*In Bags or Blocks*



**BEGIN FEEDING THIS BETTER MINERAL TODAY!**  
—the mineral supplement that is the result of years of careful study of the mineral needs of farm animals.  
**The Choice of Breeders and Feeders of Champions**

*Ask for Viking Vilak by Name*

**VIKING LABORATORIES • DES MOINES**

**Are You Keeping Up** with the latest developments in your field? Here's a group of magazines that specialize in a particular subject:

#### Livestock

American Cattle Producer, \$2; Arizona Stockman, \$1; Southern Livestock, \$1; The Sheepman, \$1; Polled Hereford, m., \$2; Pacific Stockman, \$1; Western Livestock Reporter, w., \$1.50; Hog Breeder, \$2; Sheep Breeder, \$2; Coastal Cattleman, \$1; Chester White (hog) World, \$1.

#### Horses

Horse (breeding, schooling, training, sports), \$5; Rider & Driver (horses, sport, pleasure), \$5; Spokesman and Harness World (3 yrs., \$2), \$1; Eastern Breeder, \$2; Ranchman (Quarter-Horse), \$1.

#### Bees

Gleanings in Bee Culture, \$1.50; American Bee Journal, \$1.50.

#### Farming

The Country Book, \$2; Farmers Digest, \$2.50.

#### Pigeons

American Pigeon Journal (Squab fancy), \$2.

#### Poultry

Cackle & Crow, \$1; Poultry Billboard, m., \$1.

#### Rabbits

Small Stock (rabbits, caviars, exclusively), \$1; American Rabbit Journal, \$1; Rabbit News, m., \$1; California Rabbit, m., \$1; Rabbit Raiser, m., \$1; American Angora Rabbit, m., \$1.

#### Fruit

Better Fruit, \$1; Eastern Fruit Grower, \$1.

#### Other Specialties

Modern Game Breeding (pheasants), \$3; Canary Journal, \$2; Canary World, \$1.50; Dairy Farmer's Digest, \$1; Game Breeder and Sportsman, \$2.50; Tallwagger, m. \$4.50.

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Quality, Type,  
Ruggedness, Popular  
Bloodlines! Inquiries Invited.

**STEEPLE X RANCH, SPRINGVILLE, ARIZ.**

William A. Spence

donia) of the directors of the Arizona Cattle Growers Association.

The gift was a new Chevrolet four-door sedan given to Mrs. J. M. Keith by members of the association. The presentation of the completely equipped car was topped off with a credit for all expenses of operation over many thousands of miles in the months to come.

Stand-out entertainment was offered to the stockmen and guests (who included F. E. Mollin, executive secretary of the American National, Denver, and assistant secretary Rad Hall) by Royal B. Woolley and the cattlemen of the Arizona strip. A later description by one of the guests aptly punned that "Royal Woolley really gave us a royal welcome befitting his name" when he furnished the beef from three of his heifers for a steak dinner the first night of the meeting and a barbecue the second evening.

This meeting marks the first time that the Arizona Cattle Growers have held a meeting in the beautiful Arizona Strip—that part of the state north of the Grand Canyon and herefore, to a certain extent separated from the rest of the state.

Speakers included President Carlos Ronstadt, with a brief welcoming message; Elmer Coker; G. W. Evans of Magdalena, N. M., head of his state's cattlemen's association, responding briefly to an introduction; Charles McWilliams, secretary of the Arizona Game Protective Association; Mr. Mollin; Dr. F. D. McMahon, state veterinarian; Dr. Ward L. Lee, BAI representative in Arizona; Ray Cowden, member of the Four-Border-States Committee; J. L. Finley, alternate member of the same committee; E. E. Hendricks, state brand inspector for Utah who represented Utah cattlemen's president, L. C. Montgomery; Warren Peterson; O. C. Williams, state land commissioner.

Upon invitation from the Cochise-Graham Cattle Growers Association and the Willcox Chamber of Commerce, the directors voted to hold their next meeting in Willcox.

## Association Notes

Two Texas livestock groups have posted awards for the halting of cattle thefts. One, the newly organized Denton County Livestock Association, offers

\$100 for information leading to arrests. The other, the Harrison County Cattlemen's Association, also authorized recently a reward for such information.

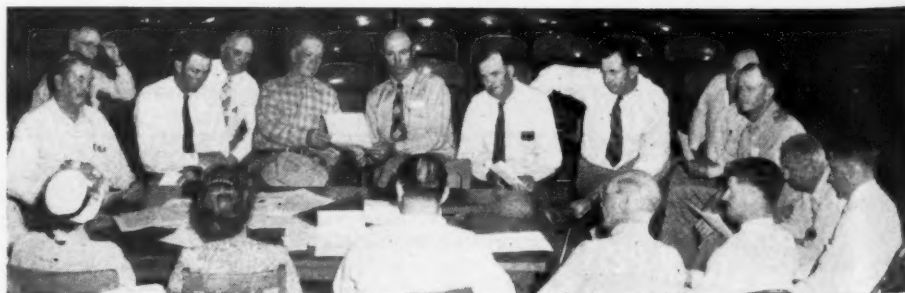
In Oregon the Umatilla County Cattlemen's Association will sponsor a feeder calf show and sale at the Pendleton roundup grounds on Oct. 29. Angus, Hereford and Shorthorn classes will be entered; all steers and heifers are to be 1948 weaner calves.

On Aug. 27, directors of the Florida State Cattlemen's Association met at Kissimmee. On the agenda was a discussion of plans for the annual meeting at Sebring on November 9-10. A featured speaker was P. E. Williams, vice-president of the American National, who dwelt on the need for a sustained public relations program to acquaint the public with facts about the livestock industry and its product. Following this, the cattlemen present voted to send a check for \$500 in support of the work of the American National's public relations committee . . . After discussion on cow thefts it was decided that one or more private detectives would be employed to detect cow stealing in the state, and particularly in central Florida. A standing reward of \$500 is offered in connection with such thievery, and all members will post their premises with notices of such protection.

Arrangements for 4-H club fat stock and other livestock sales this fall, and for a meat display at the Central Washington Fair in Yakima, were completed at a meeting of the Central Washington Stockmen's Association in Toppenish, Sept. 3. A report was read on entries for the Grandview Harvest Festival, and for the feeder calf sale to be held Oct. 11 in Toppenish under the association's sponsorship . . . Ernest Myers of Outlook, secretary-treasurer, told of discussions on the disease control program at the tri-state meeting recently attended by him in Caldwell, Ida.

The Oregon State College has put out a bulletin in which Herman Oliver of John Day, Ore., is quoted on the winter care of livestock. Mr. Oliver was president of the Oregon Cattle and Horse Raisers' Association during 1928 to 1938. The bulletin is a re-print of a talk made

(TO PAGE 24)



A portion of the Arizona executive committee in session.

AMERICAN CATTLE PRODUCER





## Vaccinate for Shipping Fever? Sure – but WHEN?

**Not ONLY** when you intend to ship animals to market...

**Not JUST** before loading, either...

Vaccinate routinely with Cutter Pelmenal.\* Here's why:

Plenty of other conditions bring on so-called Shipping Fever—without your livestock ever leaving your range. Sudden changes in weather are one cause—radical changes in food are another—long, hard drives on the range still another. Routine vaccination with Pelmenal protects against these, as well as shipping hazards.

### • Why is PELMENAL Better?

Pelmenal gives the added advantage of "Alhydrox"—the exclusive Cutter process that holds vaccine in the animal's tissues, and releases it slowly, acting like many repeated doses. Naturally, this produces longer, stronger immunity. Pelmenal not only protects against Shipping Fever, it guards against other related diseases, too. So you actually get more for your vaccine-dollar. Ask for Pelmenal by name.

When you *do* ship—give 2 shots a week apart, the last a full 10 days before shipping. It takes this long to produce peak immunity.

\*Cutter Trade Name

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**CUTTER  
PELMENAL**

by him at the convention of the Oregon association in Baker.

He emphasizes that the bull is an extremely important animal in improving the herd. It is more important than the cow because a cow influences its offspring only while the bull affects upward of 20 animals each season.

To young men, Mr. Oliver suggests observance of these four principles: quality of stock, feed, sound operation and marketing cattle at their highest value.

The Oliver ranch cow herd normally runs between 1,100 and 1,200 head. Steers are marketed as two-year-olds and surplus heifers are sold off as yearlings. Under conditions in the John Day locality, there is about a 120-day winter feeding.

The executive committee of the Oregon Cattlemen's Association met at Enterprise in August to discuss a membership drive and a new brand law for Oregon. The group commended the work

of the American National public relations committee and voted to send \$500 to that body.

Brand inspection work, discontinued in June, has been resumed at Baker, Ore. T. R. Moffit of Baker will serve as inspector under an emergency appropriation granted early in August after a conference of state emergency board officials and stockmen.

#### AMERICAN NATIONAL OFFICERS ADDRESS PACKER CONVENTION

American National President A. A. Smith of Sterling, Colo., spoke before the American Meat Institute meeting in New York in September about some of his experiences in ranching. The great changes that have taken place in the business were reflected in his remark that labor costs are now more than five times those of 1915. Yearly costs per head went up from \$18.50, with hay included, in 1942, to \$28.81, without hay, in 1947, he said. Producers during the period of his more than 30 years' experience in ranching have eliminated one year in the beef production process, he declared. This has been brought about by better breeding, better care, dipping and other treatment and better feeding and wintering. On general policy for the industry—Mr. Smith expressed this as his own opinion—he opposed restriction or control of production. "If the government must step in to handle what we have called surpluses, I recommend spending to increase consumption rather than for controls."

On the program at New York there were these other American National men: Alan Rogers, Ellensburg, Wash., chairman of the association's public relations committee, and Jay Taylor, executive committee member of the National and past president of the Texas and Southwestern Cattle Raisers Assn.

#### SUIT AGAINST PACKERS

A civil anti-trust suit was recently filed in the U. S. district court in Chicago against Armour and Co., Wilson & Co., Swift & Co., and Cudahy Packing Co. It alleges that the companies violated the Sherman anti-trust act by suppressing competition in the sale of meat and meat products by such methods as (1) controlling the supply which each company obtains for sale and controlling the amount of livestock each will purchase; (2) utilizing uniform cost formulas for arriving at selling prices; (3) selling at "loading" rather than "delivered" weights; and (4) selling at substantially identical prices and terms. It asked for the breaking up of the companies and an alignment of their plants into smaller units.

Executives of the four companies denied the charges, which they said had a "strong political flavor." They felt they would be exonerated when the facts are presented, pointing out that similar charges have been filed from time to time and have failed when taken into court.

AMERICAN CATTLE PRODUCER



- Last month we passed the million mark in telephones.
- It took 60 years to reach the half-way point—less than 10 years for the second half-million.
- Continued expansion is planned to meet the telephone needs of the western states we serve.

The Mountain States Telephone & Telegraph Co.

## 75 Top Quality BULLS

Selected and Reserved—Selling in Our Annual Sale to be Held at  
**CHADRON, NEBR. --- NOV. 20**

→ DO NOT MISS THIS OPPORTUNITY ←

**ALL CATTLE AND SALE HELD UNDER ONE ROOF**

Highways 19 and 20 Cross at Chadron, on Oil

Our consignments that usually sell in our association sale at Alliance and Valentine are reserved to sell in our sale at Chadron Nov. 20.

Selling 4 Bulls and 3 Females at the  
Chadron Show and Sale, Nov. 4 and 5

Showing and selling 1 Bull and 3 Females in  
Cornhusker Futurity, Nov. 11 and 14.

**H. H. FORNEY & SON**

CLEM KELSEY, Herdsman

Address  
Correspondence to  
Lakeside, Nebr.





"a GENIUS?  
...*who - ME?*"

GENIUS, somebody said, is an endless capacity for hard work. Just about any successful rancher or farmer you know is a genius by that definition. Because good ranching and farming take work . . . and a lot of it!

To help make that work easier—and more profitable—the Burlington has shared many jobs with ranchers and farmers. Improving crops and livestock . . . developing irrigation . . . conserving and improving the soil—these are a few of the joint projects in which this railroad has worked with

its ranch and farm neighbors. The Burlington, too, helps its neighbors market their livestock and crops, by providing modern, dependable rail transportation.

Naturally, the Burlington has a reason for investing time and money in the future prosperity of ranchers and farmers. For as they prosper, so does the railroad.

The Burlington will continue to deliver dependable transportation . . . and to work with its ranch and farm neighbors for our mutual welfare.

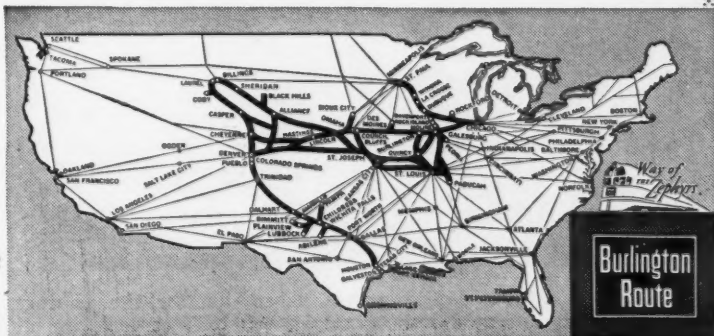
## BURLINGTON LINES

*Everywhere West*

Chicago, Burlington & Quincy Railroad  
Colorado and Southern Railway  
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AN ESSENTIAL LINK IN  
TRANSCONTINENTAL TRANSPORTATION

October, 1948



# Ship To JOHN CLAY & COMPANY

## HOUSES AT 10 LEADING MARKETS

CHICAGO, ILL.	E. ST. LOUIS, ILL.	FT. WORTH, TEX.
OMAHA, NEBR.	ST. JOSEPH, MO.	DENVER, COLO.
KANSAS CITY, MO.	SIOUX CITY, IOWA	OGDEN, UTAH
	SAN ANTONIO, TEX.	

## BRAHMAN BULLS

It is significant that many of the winners of championships in Brahman shows were either sired by or trace back to our "CRESCENT V" herd of Brahman cattle.

FOR QUALITY BRAHMAN CATTLE BUY YOUR STOCK FROM

## SARTWELLE BROTHERS

CANMORE RANCH - PALACIOS, TEXAS  
OR 4905 CALHOUN ROAD - HOUSTON, TEXAS



The North Dakota junior group, assembled for the photographer during the recent convention of the North Dakota Stockmen's Association at Minot.

## Developments

# IN MEXICO

The Department of Agriculture tells about an encouraging development in the fight against foot and mouth disease in Mexico: On Sept. 20 the northern quarantine line was pushed southward to lift a 24,000 square mile area from the quarantined zone. Together with two similar changes this year, the action represents a strategic gain of about 10 per cent in area originally quarantined. This, of course, has no bearing upon the ban against shipment of animals from Mexico to the United States. The push-back averaged about 30 miles and veterinarians of the Bureau of Animal Industry regard the gain as significant not only because of its substantial amount but also as indicating the effectiveness of measures now being adopted to control and suppress the disease.

A further encouraging development in Mexico is the increasing production of vaccine there. Established only a few months ago, laboratories are now producing more than 100,000 doses of vaccine per week. Officials point out, however, that the disease is now more quiescent than formerly but they remind us also of the treacherous nature of the plague and the need for meticulous safeguards against its possible counterattacks.

A sidelight on the foot-and-mouth situation concerns bullfighting. The quarantining of certain zones has been preventing transfer of some first-class fighting animals from breeding farms to arenas, especially in the border sections. Inferior bulls, which must therefore be called into action, are not satisfactory because they tire too soon to keep the match interesting.

## Land Work Decentralized

THE Bureau of Land Management is being re-arranging to provide for on-the-spot administration of problems arising in the public lands of the United States and Alaska.

Field offices will henceforth be handling a large amount of the work heretofore done in Washington. Adjudication of cases, land classification and other administrative steps will be handled either in one of the 24 land offices of the bureau in the West or in regional offices in Albuquerque, Billings, Salt Lake City, San Francisco or Anchorage.

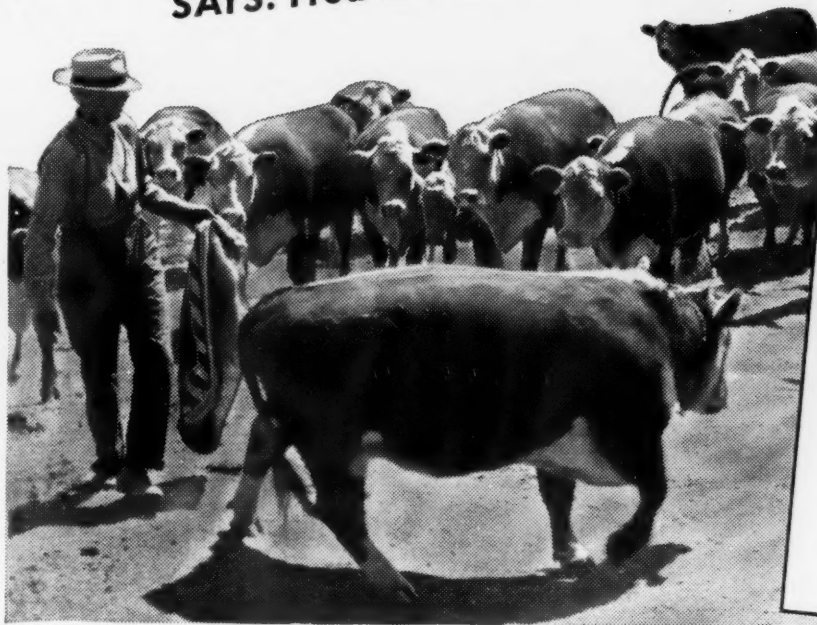
The elimination of the cross-continent transfer of papers and other delays in the consideration of public land matters was directed by Congress when it removed earlier restrictions in the Bureau of Land Management's decentralization program from the 1949 Interior appropriation act and made a 20 per cent reduction in funds for the operation of the Washington office.

AMERICAN CATTLE PRODUCER



# "FULL CALF CROP WITH FUL-O-PEP"

SAYS: Fred E. Vanderhoof of Woodlake, California



## "Less Calving Trouble, Too!"

"This is to let you know how much we like Ful-O-Pep Feed. We feed 1 to 2 lbs. daily of Ful-O-Pep Range Cubes per head to our registered Polled Hereford brood cows, on dry hill pasture ranges in late summer and fall, or until the new green grass comes again.

"We think this plan of feeding is the best insurance we have toward a full calf crop and less calving trouble."

(Signed)

**Fred E. Vanderhoof**  
Woodlake, Calif.

## FOR EASY CALVING AND BIG CALF CROPS condition your cows now with FUL-O-PEP RANGE CUBES

You know that good cow condition is necessary in order to raise good calves. And, like Fred Vanderhoof and other ranchers, *you, too, want to get as near 100% calf crop as is possible.*

**THAT'S WHY YOU'LL FIND** so many cattlemen are swinging to Ful-O-Pep Range Cubes to condition their cow herd. For Range Cubes are fortified with an exclusive Ful-O-Pep ingredient—Concentrated Spring Range\*—which provides cattle with many of the vitamin benefits of fresh green grass.

**WHAT'S MORE,** Range Cubes provide a variety of proteins, plus an abundant supply of organic-source minerals . . . nutritional elements which are needed to *promote cow condition and herd health.*

So, for big calf crops next spring feed Ful-O-Pep Range Cubes this winter. You'll find them priced right for economical feeding. See your nearby Ful-O-Pep Dealer today.

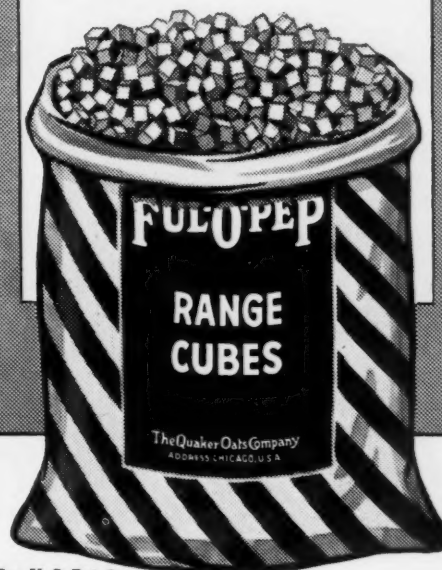
## Send for this FREE BOOK!

Contains many valuable chapters on economical care and feeding of cattle on the range . . . plus information on feeding cattle for market or show. For your free copy of *Feeding Cattle for Profit*, write today to The Quaker Oats Company, Dept. J-84, Chicago 4, Ill.

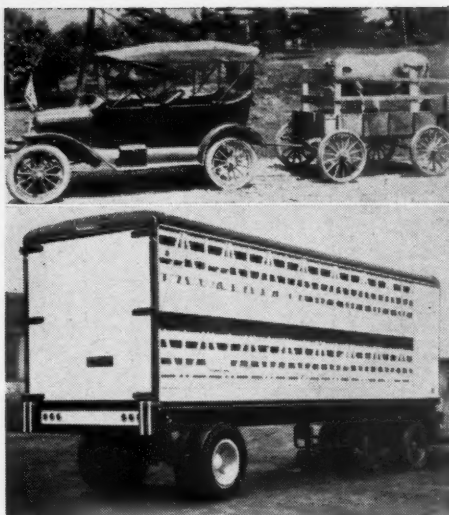


## CONCENTRATED Spring Range\*

Nature's Richest Vitamin Combination—is especially rich in Vitamin A, provides other feeding benefits of fresh green grass.



\*Reg. U. S. Pat. Off.



Old Bossy may not change much herself, but methods of transporting her do, as witness this photograph. At the top is one of the early all-purpose farm trailers used in 1918 as a converted cattle hauler; below, the Trailmobile Company's modern version, a sleek new deluxe cattle rack equipped to carry not only cattle, but hogs or sheep as well, in quantity lots and in stylish comfort.

**NOCONAS**  
*made on the old Chisholm Trail*

In NOCONA cowboy boot making is a traditional art handed down through generations. Here in the world's most modern boot factory overlooking the site of the Chisholm Trail, NOCONA BOOTS are being made to faithfully serve old friends and new friends. See your dealer and TRY ON a pair of NOCONAS. Made in Nocona, Texas, by the Nocona Boot Company. (Enid Justin, Pres.)

## Chromo Polled Herefords

Coming 2-year-old Bulls  
Bulls and Heifer Calves  
Cows and Heifers

FOR SALE NOW

**Earl B. Rice**

Forsyth, Montana

## California Considers Brand Job Legislation

CALIFORNIA stockmen are strongly supporting a proposed state constitutional amendment, to be voted upon at the November election, which would exempt from civil service the full-time hide and brand inspectors of the state department of agriculture and a number of other state jobs.

The official argument in favor of the plan was written by John H. Guthrie, president of the California Cattlemen's Association, and the respective heads of the cattle, livestock, dairy and hide and brand agencies of the California Farm Bureau Federation.

It is pointed out that the state bureau of livestock identification, which administers the hide and brand service in the department of agriculture, is a self-supporting agency; its expenses are paid for, in other words, by fees collected from the livestock industry. The ballot measure argument asserts that the industry is not satisfied with the administration of this state agency or with the recent increases in inspection fees to meet augmented expenditures.

"The stockmen," it declares, "feel strongly that if the employees of the bureau were exempt from civil service, they could administer the hide and brand service with satisfaction and dispatch . . . We feel stockmen could hire more efficient personnel if the livestock industry had complete charge of the bureau."

The affirmative argument goes on to say that efficient hide and brand inspectors, in many instances, are "not capable of meeting the rigid requirements of civil service," having attained their knowledge of the business through hard work and actual experience; and that, "therefore, civil service should not exercise its authority over this agency of the state government when stockmen receive all the benefits and pay all the costs."

The opposition argues that the measure "substitutes the spoils system for the merit system.—BETHUNE JONES.



"It's your husband . . . he won't be home for dinner. He's invited me out!"



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This strongly built, exceptionally well-balanced and designed chute handles cattle with amazing ease, speed and safety. No gates or bars in front to make cattle unwilling to enter.

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HERD BULL PROSPECTS  
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COWS WITH CALVES

*The kind of cattle you need  
in your breed.*

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**POLLED HEREFORDS**  
Spidel Breeding  
**500** A Year to  
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Cattle Co.  
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THE ADVERTISEMENTS ARE NEWS, TOO  
... READ THEM.

AMERICAN CATTLE PRODUCER



## THE RODEO— PAST AND PRESENT

STEMMING from the original cowboys' diversion of gathering in a square after their work was finished, and literally making fun out of what formerly was mostly plain work, the modern rodeo—pronounced sometimes, as in Spanish, row-day-oh—was born.

Today rodeos are a dime a dozen. Hundreds of western towns and villages have their rodeos.

But as in all sports, there is a "major," and a "minor" league. The major rodeo "league" consists of a very few top-ranking rodeos throughout the country and in Canada. It's like baseball, with outstanding performers in minor rodeos going on up to compete in the nationally known rodeo arenas.

There are five of these "major league" rodeos; the Pendleton Roundup, the Ellensburg Rodeo, Cheyenne Frontier Days, the Calgary (Canada) Stampede, and the Big Show, the top event all the performers point for in the other major rodeos, the World Championship Rodeo held yearly in vast Madison Square Garden in New York City.

The modern rodeo is, of course, divided into various events: bucking, Brahma riding, calf roping, steer bulldogging—these are the important rodeo events, and the world championships in each of these events are awarded at Madison Square Garden, with the rodeo season's points and points earned in the Garden rodeo deciding the champions.

## AMERICAN NATIONAL PUBLIC RELATIONS COMMITTEE MEETING

FUTURE plans of the public relations committee of the American National Live Stock Association were gone over in a meeting at Denver in which more than a dozen range states were represented.

Under the direction of Alan Rogers of Ellensburg, Wash., chairman of the committee, such subjects as financing and permanent location of the public relations office were discussed.

Committee members present were: A. A. Smith, American National president, Sterling, Colo.; Bruce Brockett, Rimrock, Ariz.; Norman Barlow, Cora, Wyo.; E. G. Hayward, Cimarron, N. M.; Sherman Guttridge, Prairie City, Ore.; Claude Olson, Ludlow, S. D.; Don Short, Medora, N. D.; Charles Myers, Evanston, Wyo.; Russell Weeks, Wells, Nev.; John Guthrie, Porterville, Calif.; Herb Barr, Leoti, Kans.; Horace H. Henning, Albuquerque, N. M.; Milton Simpson, Volborg, Mont.; L. R. Houck, Gettysburg, S. D.; W. A. Johnson, Alliance, Nebr.

Also attending were: past association president, William B. Wright, Deeth, Nev.; Dr. B. F. Davis, secretary, Colorado Stockgrowers and Feeders Associ-

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Never a Current Failure  
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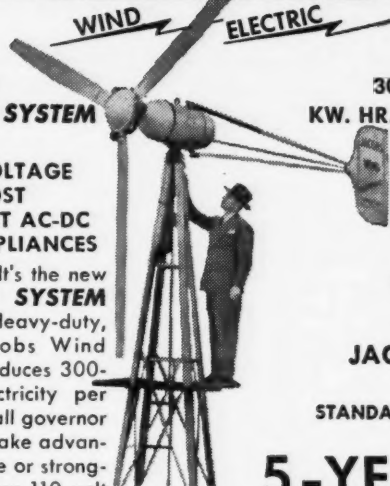
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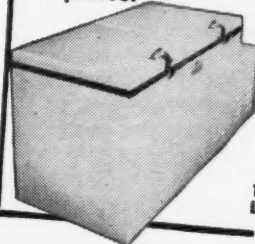
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Sounds like something free, doesn't it?  
Funny thing, it really is!  
It's what you get extra when you  
use **WHR** blood.

It helps you produce better cattle.

**Wyoming Hereford Ranch**

**Cheyenne**

ation, Denver; Lloyd Case, Denver; F. E. Molin and Rad Hall, association executive secretary and assistant, respectively, Denver.



# LADIES' CHOICE



## At Home On The Range

We have not yet finished with the prize-winning bean recipes, and will have more of them next month. But on these honeyed days of early October the Ranch House Kitchen—as most other ranch kitchens, I expect—is given over to a more urgent seasonal activity.

Due to the drouth, our fruit crop was largely a failure. There are some pears and apples—not many—but the berries, peaches, plums and other early fruits were tiny and scarce. To buy fruit in local stores, where it is also scarce, of poor quality—and expensive—would make the finished product in many cases cost as much as the commercially canned sort. Of course no ranch wife can consider her hours are especially valuable, but no one wants to feel that hot, hard hours of canning and preserving have no dollars-and-cents value. So, though this is the first time in several years that sugar has been unrationed and in plentiful supply, I'm already planning on having to eke out an empty jam closet with jams and jellies that can be made up as needed out of materials always on hand. The classic examples, of course, are marmalade and the really quite good jelly that can be made from bottled grape juice and pectin. The Ranch House folks, who eat large quantities of "spreads" on their breakfast toast, would grow mighty tired of just two or three sorts. So, if you are likely to have the same difficulty, here are a couple of less-usual emergency jams for later on in the year when your preserve cupboard is bare:

### RAISIN JAM

4 cups prepared fruit	6 cups sugar
1 bottle liquid pectin	1 orange plus 2 tablespoons lemon juice

To prepare the fruit: Add 3 cups of water to 1 pound raisins. Cover and let stand for 4 hours or overnight. Grind or chop fine; add the orange which has been cut into thin shreds as for marmalade, and boil for 30 minutes. Measure 4 cups of the prepared fruit into a large saucepan, adding a small amount of additional water to make up the four cups, if necessary.

To make the jam: Add sugar to the prepared fruit, add lemon juice and mix well. Bring to a full rolling boil and boil hard for one minute. Remove from heat, immediately add the pectin and stir and skim for 5 minutes, then pour into glasses and paraffin at once. (Makes 10 or 11 glasses.)

**TO MAKE RAISIN CONSERVE:** Add 1 cup of chopped walnuts to the hot jam immediately after adding the pectin. Stir until the walnuts will not float—5 or 6 minutes. This is a rich and delicious spread for muffins or biscuits.

### PRUNE JAM

3½ cups prepared fruit	1 orange, cut in small shreds
6½ cups sugar	and simmered until tender in a small amount of water
1 bottle pectin	
½ cup lemon juice	

To prepare the fruit: Add 2½ cups water to 1 pound dried prunes. Bring to a boil and simmer, covered, 45 minutes or until tender. Drain fruit, reserving juice. Grind or chop prunes very fine and mix with juice. Measure 3½ cups into a very large saucepan; add the cooked orange—rind and pulp—and the lemon juice.

To make the jam: Add sugar to fruit and mix well. Bring to full rolling boil and boil hard for one minute, stirring constantly. Remove from heat and at once add the pectin. Stir and skim alternately for about 5 minutes, then

## The Ladies Speak Up

The Nebraska CowBelles are spiffy and new,

From the western plains to the "old Mizzou;"

They are proud of the fact and telling it too!

North Platte! January! They and you!  
Mrs. Harriet Spence,  
Crab Orchard, Nebr.

bottle and paraffin at once. (Makes 10 or 11 glasses.)

\* \* \*

Don't forget the last of the tomatoes from the garden patch can make one of the most delicious of all jams. Being one of those people who shudder at the thought of sugar on tomatoes, I had this recipe for tomato jam in my cookbook for five years before I could make up my mind to try it—and now it is the favorite of all here at the Ranch House. The secret, of course, is that the long cooking of the tomato juice caramelizes it and completely changes its color and flavor.

### TOMATO JAM

5 lbs. tomatoes	2 lemons
8 cups sugar	

Peel tomatoes, cut up into quarters for small ones and eighths for large ones, place in a crock or enameled bowl, add sugar and let stand overnight. In the morning, drain off juice and boil

### HONEY

HONEY—New crop of exceptional quality. Via parcel post. Write for delivered price. Caldwell Honey Co., Rifle, Colo.

### YARN

BIG SAVING ON YARN. 4-lb. Afghan unit of assorted colors, \$11.25; 1 lb. lots, \$3.00. Handcraft Sales Co., 1737 S. E. Umatilla St., Portland, Oregon.

### Handwoven Tweeds

of rare distinction and quality. Luxuriously soft, yet long wearing. 100% virgin wool. Write for Samples

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Shining aluminum pans hold eggs into appetizing, uniform oval shape. Fine for baking, boiling too. Once tried, always used. Also excellent for gifts, party favors. Full directions, lister included. Thousands of satisfied users. See your local merchant or order direct (no C.O.D.'s).

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AMERICAN CATTLE PRODUCER



Feminine guests at the Colorado Stock Growers meeting in Boulder included (left to right) Mrs. J. F. Abernathy, Branson; Mrs. W. A. McCarty, Trinidad; Mrs. Lee Merrill, Branson, and Mrs. Amy Hudson, Branson.





An attractive jam maker at work. (The raisin and prune recipes this month are from Benton and Bowles, Inc.)

rapidly until it threads, then add the tomato pulp and the lemons, cut into fine slices, and simmered until tender in a very small amount of water. Cook until it is thick and clear and a deep amber color. Careful at the last—it burns easily!

\* \* \*

And have you ever tried, when can-

ning pears, at least a few jars of creme de menthe pears? Their cool green color and luscious mint flavor make a cottage-cheese-and-pear salad into something very festive.

#### CREME DE MENTHE PEARS

To your usual syrup for canning pears, either hot or cold pack method, add ½ teaspoon mint extract for each quart of pears and enough green food coloring to give the syrup a good color. Add the fruit and proceed as usual. These develop a better flavor and color if they are stored for a few weeks before starting to use them.

\* \* \*

And so . . . Good Eating . . . and Good Evening.—D. McD.



No one could expect a ranch woman to "sit all day by the lily-pool, in a clinging gown and a veil of tulle," but why does

the more tinkling-teacup sort of person always happen to drop in just as we are, figuratively at least, "tripping over the garbage pail?"

The high fall winds have stripped many of the apples from the drouth - weakened trees and yesterday I spent most of the day canning applesauce. The tight-packed ranks of jars looked so thrifty, set out there on the kitchen table—but after I had admired them for a while and had tested them for "seal" this morning, I should have put them away.

I didn't though.

\* \* \*

Instead, I decided to "dress out" the last of the spring fryers for Sunday dinner—an important meal this fall, for now and then the Away-at-School One gets home on Sundays, and Mom's week-end cooking is geared to that hoped-for circumstance.

\* \* \*

I didn't finish them up, either.

(Continued on Page 36)



Dorothy McDonald, since April editor of the Producer's women's section.

## BETTER CONDITION OF COWS THAN ON CAKE EARLIER CALVES THAN ON CAKE 48 POUNDS HEAVIER CALVES AT WEANING THAN ON CAKE

...these were the results when cows were fed Purina Range Breeder Checkers as compared to cows fed on cake in the famous range feeding experiment on Caruthers-Campbell Ranch, Barnhart, Texas. 506 cattlemen saw the cattle last April and can verify these results. Here's why Purina Checkers do a better feeding job:

Correct protein per cent (not too high)

Lots more carbohydrates

More calcium and other minerals

More vitamin A (extra-high vitamin A in Range Breeder Checkers for use when range conditions are bad)

**RALSTON PURINA COMPANY**  
St. Louis • Kansas City • Denver  
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# PURINA CHECKERS


# SALES

<b>October 11</b> <b>New Mexico</b>	<b>BREEDERS PROMOTIONAL SALE</b> <b>RATON, NEW MEXICO—OCTOBER 11</b> Offering 75 Hereford foundation females of breeding and bred to famous sires. Cattle of this breeding have proved their ability to produce more beef in less time with less feed. <b>Olen Caviness</b> <b>Geo. E. Hardesty</b> <b>Thomas F. Turner &amp; Son</b> Raton, N. M.      Folsom, N. M.      Raton, N. M. Auctioneers: L. C. "Jim" Hoover & Son, Sterling, Colo.
--	---

<b>October 18</b> <b>Colorado</b>	<b>NORTHERN COLORADO HEREFORD BREEDERS</b> <b>RANGE BULLS</b> 26th Sale . . . . . at Greeley For catalog write . . . . . STOW L. WITWER, Mgr. Greeley, Colo.
--------------------------------------	---

<b>October 20</b> <b>Colorado</b>	<b>GEO. F. DOMINICK III DISPERSION</b> <b>ALAMOSA, COLORADO — OCTOBER 20, 1:00 P. M.</b> HANK WEISCAMP'S SALE BARN 2 Herd Bulls, 43 Cows, 7 Year Heifers and 30 Odd Reg. Calves, both sexes. <b>Herefords</b> For catalog write to Geo. F. Dominick III Villa Grove, Colo.
--------------------------------------	--

<b>October 21 &amp; 22</b> <b>Wyoming</b>	<b>SOUTHERN WYOMING</b> <b>HEREFORD BREEDERS ASSOCIATION</b> Show and Sale      Laramie, Wyoming      October 21 & 22 <b>85 TOP BULLS</b>
--	--

<b>OCT. 24-25</b> <b>MONT.</b>	<b>TRI-STATE HEREFORD FUTURITY</b> 185 Head Will Be Auctioned at Miles City, Mont. Oct. 24-25 Write for Catalog to Norm Warsinske, Sec.-Mgr. Box 1497, Billings, Mont.	 <b>MILES CITY</b> <b>OCT. 24-25</b>
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<b>October 28</b> <b>California</b>	<b>GREENFIELD HEREFORD RANCH</b> <b>OCTOBER 28—BAKERSFIELD, CALIF.</b> At the Ranch—10 Miles South on Highway 99 <b>5 HERD SIRE PROSPECTS — 45 CHOICE FEMALES</b> Females Bred to TT Triumphant 64th, MW Larry Domino 81st and PH Golden Bonanza 7th. For Catalog Write to A. H. KARPE, Owner Station A, Bakersfield, Calif.
--	---

<b>October 29</b> <b>California</b>	<b>Sunland Ranch, Sanger, Calif.</b> <b>SUNLAND HEREFORDS</b> <b>October 29 — At the Ranch</b> <b>7 Bulls — 43 Females</b> For Catalog Write Sunland Ranch, Rt. 1, Box 299, Sanger, Calif.
--	---

INCOME from Florida livestock in 1947 was nearly five times that in 1940, according to figures given out by the Florida State Chamber of Commerce.

Oct. 31-Nov. 1 are the dates of the Big Horn Basin Hereford Breeders Sale at Worland, Wyoming. J. N. Nichols, Cody, Wyoming, can furnish catalogs.

## KANSAN WILL JUDGE INTERNATIONAL'S SHOWING

Departing from a 48-year precedent, the International Exposition in Chicago says an American cattleman will judge all of the steer classes at the forthcoming 49th edition of the show, Nov. 27-Dec. 4. Dr. A. D. Weber, head of the animal husbandry department at Kansas State College, Manhattan, will judge all individual fat cattle, including the junior livestock feeding contest which is scheduled for the opening day and the open steer classes. He will conclude his work with the selection of the grand champion steer.



Dr. Weber

One foreign judge will join the show, in the person of Enrique Santamarina, well known Argentine Shorthorn cattle breeder, who will judge the purebred classes of this breed.

## BEEFMASTER FORECAST RIGHT

Fulfilling a prediction made by the Lasater Ranch at Falfurrias, Tex., a year ago soon after the Mason herd was established, Beefmaster calves of both sexes on Sept. 1 showed an average weight of 616 pounds per animal at an average age of eight months. The calves were exhibited and copies of their weight gains between Apr. 5 and Sept. 1 were distributed during a two-day showing of the herd held Sept. 4-5 at Mason. Bull calves had gained an average of 2.63 pounds per day in the April-to-September period, and heifer calves showed a daily average gain of 2.17 pounds. All calves were the first from three-year-old cows. They received no supplemental feeding despite an unusually dry range during the winter and spring. The ranch now predicts that the 1949 calf crop from the Mason County Beefmasters will average at least 650 pounds at eight months.

## PACIFIC SHOW NOTES

IN HONOR of the late O. M. Plummer, manager of the Pacific International Livestock Exposition from its beginning in 1910 to 1945, all 4-H club activities at that annual show, Oct. 1-9 in Portland, will be called Camp Plummer. . . Canadian livestock to be exhibited is being admitted to the States under the regulations of the USDA.

## ANGUS ASSOCIATION PLANS NEW CHICAGO BUILDING

The American Aberdeen-Angus Breeders Association, formally organized in 1883 and since that time carrying a registry which now includes 1,085,000 Angus, is to put up a new building at Chicago. (Since 1902 offices have been maintained in the Purebred Record

AMERICAN CATTLE PRODUCER



Building at the Chicago stockyards.)

A building fund committee has invited each breeder in North America to contribute one animal—the proceeds to go into a fund to be used for the new association home. Sale of the animals will take place Feb. 17-19 at the seventh annual Angus show and sale. Entries for the event may be mailed to the office at Dexter Park Avenue Union Stockyards, Chicago, Ill.

#### GRAND NATIONAL SHOW NEARS

Producers of purebred and commercial beef cattle in the West are preparing for the \$143,000 Grand National Livestock Exposition which will take over the San Francisco Cow Palace for 10 days starting Oct. 29. Indications are that there will be a record entry list in the breeding, fat and feeder classes and the two big breeding cattle sales. A new cafeteria and dormitory buildings are nearing completion and improvements and refinements in the three new steel and concrete livestock barns are also rapidly progressing.

#### PHOENIX PREMIUMS \$15,000

The Phoenix Stock Show will provide for its cattle classes a premium list of \$15,000, according to C. E. Hellbusch. The show dates are Dec. 14-16. The Hereford premium list calls for \$10,000 and the Angus and Shorthorn divisions, \$2,500 each.

The annual auction of the Arizona Hereford Association will be held Dec. 15, featuring pens of range bulls. The Shorthorn and Angus auctions will be held on the 16th. Closing date for all entries is Nov. 15.

#### SPECIAL INDUCEMENT

In connection with the upcoming State Fair of Texas, officials there have asked farm boys and girls exhibiting livestock not to water or feed their animals to excess before selling them. In return, the fair promises to handle all business details of the junior auction, even to collecting from buyers on behalf of the youngsters, without charge.

#### SHORTHORN FEEDER SALE

Dates for the annual Shorthorn feeder sale at Billings, Mont., are Oct. 21-22, with the show on the 21st and the sale the following morning. The sale is being held under the supervision of the Billings Livestock Commission Company. One thousand head are expected.

#### "R. J." JUDGES NAMED

Chosen to place the more than 875 breeding cattle in the "R. J." Hereford Royal, opening at Kansas City on Oct. 28, is W. J. Largent of Merkel, Tex. The associate judge will be Glen Bratcher of Oklahoma A & M College, Stillwater.

#### NEBRASKA HEREFORD SHOW

The Nebraska National Hereford Show is to be held at Grand Island, Oct. 26-29. Premiums totaling \$7,500 will be offered in the Hereford breeding classes.

# SALES

## MIDWEST HEREFORD ASSOCIATION

Show and Sale Oct. 31-Nov. 1, Holyoke, Colo.

**20 Bulls**  
**40 Females**

There are many good herds in this famous Hereford community. Come to Holyoke to see and buy of this good offering and to spend a few days looking around.

For the Catalog Write  
**"VET" CHASE**  
Holyoke, Colo.

**November**  
**1**  
**WYOMING**

## BIG HORN BASIN HEREFORD ASSN.

3rd Annual Sale — Worland, Wyo.

**67 BULLS — NOV. 1 — 3 FEMALES**

For a catalog write  
J. M. Nicholls, sec.,  
Cody, Wyo., or  
Jack Lowry, S. M.,  
Worland, Wyo.

4-H JUDGING  
9 A.M., Oct. 31  
—SALE—  
Varney Motor Co. Bldg.  
1 P.M., Nov. 1

Judging, 1 P.M., Oct. 31  
Charles Corkle, Auctioneer; Allen Fordyce, Judge.

**November**  
**8**  
**Utah**

## M & O RANCHES

FIFTH ANNUAL HEREFORD SALE

**50** Registered  
Bulls

**10** Registered  
Females

**10** Grade 1948  
Calves

SALE AT RICHFIELD, UTAH,  
NOV. 8 AT 1:00 P.M.

For a Catalog Write M & O Ranches,  
175 West So. Temple, Salt Lake City, Utah

**November**  
**9 & 10**  
**Colorado**

## WESTERN SLOPE HEREFORD ASSOCIATION

5th Annual Show and Sale

**GRAND JUNCTION, COLO., NOVEMBER 9 AND 10**

The Quality Sale of Western Colorado

For Catalog Write to  
HUMBERT REES, Secretary  
Rifle, Colorado

Sale Manager  
MARVIN BULL  
Cedaredge, Colo.

**November**  
**15**  
**Nebraska**

## KRAUSE BROTHERS' DISPERSION

Real Prince Domino-bred Registered Herefords  
Alliance, Nebr., Sale Pavilion—Nov. 15

Herd sire, Advance Domino 261st, and 39 cows of strongest Real Prince Domino breeding. A complete dispersion of quality Herefords with an outstanding reputation. For catalog and details write Fritz Krause Box No. 591, Alliance, Nebraska.

**November**  
**16 & 17**  
**Oregon**

## CROOK COUNTY HEREFORD SALE FEEDER SALE COMBINED

Prineville, Ore., Fair Grounds, Nov. 16-17, 10 A.M.—1 P.M.

**70 BULLS**  
**25 FEMALES**

Approximately 200 Feeder Calves and  
Yearlings sell the 16th

For Catalog Write  
NORMAN JACOB, Prineville, Oregon

**November**  
**16**  
**Utah**

## INTERMOUNTAIN HEREFORD BREEDERS ASSOCIATION

Ogden, Utah—November 16

All inquiries should be addressed to J. O. Read, Secretary, P. O. Box 469, Ogden, Utah.

Auctioneers  
A. W. Thompson  
E. O. Walters

**November**  
**20**  
**Nebraska**

## We Are Reserving 75 Top Bulls

for our Annual Sale to be held at

**CHADRON, NEBR., NOV. 20**

H. H. FORNEY & SON—Registered Herefords - Lakeside Nebr.

(LISTINGS CONTINUED ON NEXT PAGE)

# SALES

OTHER LISTINGS ON PAGES 42 AND 43

<b>NOVEMBER 21 &amp; 22 WYOMING</b>	<b>WYOMING HEREFORD ASSOCIATION</b> Casper, Wyoming <b>SHOW and SALE</b> November 21 and 22 115 Bulls—Many in pens of 3—23 Females
<b>November 22-23 New Mexico</b>	<b>Sixth Annual GREAT RATON SALE</b> Sale will be held in Raton, N. M., Nov. 23 Judging on November 22 Selling 100 Head, Approximately 35 Females, 65 Bulls T. O. Wilton Domino, WHR and Comprest Breeding Will Be Available Northeast New Mexico Hereford Assoc. M. B. (Thike) Stockton, Raton, Sales Mgr. Bill Rountree, Maxwell, Vice-President Levi Turner, Raton, President Alvin Stockton, Raton, Treasurer W. F. Pittard, Raton, Secretary
<b>December 6-8 Montana</b>	<b>Third Annual All-Breed Bull Sale</b> Featuring groups of bulls from 3 on up. Uniform in age, type and breeding. Most of them of serviceable age. Selling at private treaty. Billings Public Stockyards, Billings, Montana
<b>DECEMBER 14 NEBRASKA</b>	<b>HERE'S A GOOD PLACE TO BUY HEREFORD BULLS AND FEMALES</b> <b>VALENTINE, NEBR.</b> We will sell 50 Hereford Bulls and 25 Females. They are the breeding that has produced many show winners and made our herd widely known. <b>WILBUR DRYBREAD, Valentine, Nebr.</b>



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If Unable to Buy, Write

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Sanforized-Shrinkage less than 1%

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### SLEEPING BAGS

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**WATER REPELLENT—DOWN AND FEATHER.** Brand new government surplus materials make this artie type mummy sleeping bag the finest of its kind available. Down and feather filled, convenient, easy zipper closure, combined to provide restful sleeping under the most adverse conditions. Properly quilted to prevent bunching. Lowest price in U. S. for first quality new sleeping bag.

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## Polled Shorthorns

Largest Herd of Polled Shorthorn Cattle  
in the West

### Females and Bulls For Sale

J. W. BENNETT

Winona Washington

**BACA GRANT BREAKS RECORDS**  
All attendance records and some price records fell at the Baca Grant sale on the Sullivan Ranch, Wray, Colo., last month. At the end of the day 1,016 animals had found new owners for a total of \$282,440. A world-record price was set when 50 two-year-old bred heifers brought \$406. There were 538 cows included, and they brought a total of \$164,798, while 17 herd bulls sold for \$10,070. All animals were of the Sullivan grade Hereford herd, of T O and Baca Grant breeding.

**INTERNATIONAL SHOW BOOK**  
The Review and Album of the 1947 International Live Stock Exposition, a detailed account of the entire show in attractive bound form, is now published and available on receipt of orders addressed to the Exposition's headquarters at the Chicago Stock Yard. Price, \$2.50.

**POLLED HEREFORD DATES SET**  
The 1948 National Polled Hereford Show and Sale has been set for Dec. 9-11 at Denver, Colo. Entries close Nov. 1. The annual banquet and meeting of the association will take place the evening of Dec. 10.

**HIWAN RANCH SALE  
PROVES VALUE OF "89TH"**  
A crowd of around 1,000 persons greeted the auctioneer when he stepped up to cry the Hiwan Ranch sale at Evergreen, Colo., on the first of September. When the sale was done, 64 head had gone through the ring to the tune of \$63,940—61 females averaging \$961 and three bulls, \$1,758. A particular interest getter was the fact that heifers in the sale had been bred to the famous WHB Helmsman 89th, for which a record-breaking \$61,000 had been paid to the Wyoming Hereford Ranch last fall. Sale top was a frequent show price taker, Hiwan Princess A 123rd, going for \$3,000. Next high was the \$2,750 price paid for a bull, Hiwan Prince A 159th, and second-high for a female was the \$2,500 bid on SR Miss Princess 4th.

**TAUSSIG BROTHERS SALE  
DRAWS LARGE CROWD**  
Buyers who came from just about every part of the country were on hand Sept. 21-22 at Parshall, Colo., when the famed registered Hereford herd of Taussig Brothers went on sale. Carl and Willard Taussig had decided to disperse the firm after the death of the third brother, Paul, some months ago, and the interest occasioned by the sale testified to the respect held by cattlemen coast to coast for the animals they had to offer. The auction topper was a herd bull, Royal Essar 30th, for which the Matador Land & Cattle Company paid \$10,700. Another high price was marked up on a breeding bull taken by a Nebraska buyer for \$9,500; \$2,525 was paid for a two-year-old show heifer, and \$3,600 for a full sister of the same animal.

AMERICAN CATTLE PRODUCER

**A BA**  
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October



### A BAR A HEREFORDS SELL

"Andy" Anderson's mid-September sale at private treaty disposed of the herd of grade Herefords at his ranch in Encampment, Wyo. Robert D. Law of the Paicines Ranch, Tres Pinos, Calif., paid \$450 for 41 cows with calves; \$325 each for 20 two-year-old bred heifers, bred to Bar 13 Conqueror and all sired by WHR Elation 53d; \$250 each for 28 yearling heifers. The animals sold were the same cows and breeding which produced seven loads of grand champion feeders in five years at Denver, Chicago and Kansas City. In 1938 they achieved all three top spots in the one season.

### JOHNSONS DISPERSE HERD

Mr. and Mrs. R. E. Johnson, whose Reverse J Diamond Ranch is located in the Black Forest area near Colorado Springs, Colo., last month climaxed 21 years of breeding Herefords with their dispersion sale of registered animals. Fifteen bulls sold brought \$5,145, for a \$343 average; 69 yearling heifers totaled \$13,935, and 127 cows with calves went for \$46,620. Top of the sale in price was a three-year-old herd bull bought for \$625.

### ANGUS BREEDERS TOUR

Yakima Valley, in central Washington (home of the Aberdeen-Angus breed in the Pacific Northwest) was the locale for a field tour by breeders. Beginning at Klamath Falls, Ore., the tour took in various points in both states, and numbered among its participants Angus breeders from Washington, California, Oregon and Idaho.

### NEVADA HEREFORD ELECTION

Fred Dressler of Gardnerville, Nev., was recently elected president of the Nevada Hereford Breeders Association at Reno, to succeed H. H. Cazier of Wells. Other officers of the three-year-old organization are George Leonard, Franktown, vice-president and sales manager; F. W. Wilson of the University of Nevada at Reno, secretary-treasurer (re-election).

### MECKS DISPERSAL SALE

Strong prices and a large crowd featured the Omer Meeks large crowd dispersion at Sterling. Bulk of the offerings consisted of cows and calves. Top on calves was \$500. The female top went to \$670. The average for 170 lots was \$332.

### OKLA. FIELD DAY PROGRAM

Highlighted on Oct. 9, when the 12th annual Range Improvement Field Day will be held at the Southern Great Plains Field Station, Woodward, Okla., will be inspections and discussions of grassland improvement through breeding, reseeding, brush control and grazing management on native range and reseeded pastures. R. Leland Ross, manager of the Northwest Oklahoma Cattlemen's Association, will be chairman of the program.

# BULLS

FOR SALE AT PRIVATE TREATY

## MESSERSMITH'S HEREFORDS

Bulls for sale at private treaty. See our ad in the September PRODUCER. Come on Oct. 9. If you come later, phone, wire or write us for listings of cattle for sale.

**F. E. MESSERSMITH & SONS**

**Alliance, Nebraska**

## CHANDLER HEREFORDS

Range Bulls of Uniform Quality in Carload Lots

**Herbert Chandler**

**Baker, Oregon**

### AID IN SPRAYING

A catwalk built along an eight-foot wide corral (with the length depending upon the number of cattle to be handled) equipped with a center gate makes the spraying job on cattle an easier one. Half the corral can be emptied while spray operators on the catwalk are working on the other half. The Oregon State College has issued a booklet on this type of corral.

### NEW FLY REPELLENT

A new insecticide and fly repellent, Pyrenone 55, is said to be effective for four or five hours on a riding horse used frequently and which gets into a lather, and from twelve to twenty-four hours on a horse not working.

### SUPPLEMENTS PAY OFF

The addition of one pound of protein supplement and one pound of barley per head per day to range breeding cow rations during the winter hay feeding period was a profitable practice on the Squaw Butte-Harney Range and Livestock Experiment Station at Burns, Ore. This practice returned about \$10 per cow more above feed costs than did full feeding of wild hay alone, according to W. A. Sawyer, superintendent of the station.

### A SERIOUS LACK

It continues very dry here but cattle are in very good shape. We have plenty of good hay but grass is history.—Oda S. Mason, Albany County, Wyo.

# RANGE BULLS

We are now offering at the ranch 25 head of Registered Hereford bulls that are brothers and half-brothers to the sires of our **World's Record High Selling** feeder calves at Chicago last year.

Also offering 70 head of yearling Registered Hereford heifers. 35 head are of Baca Grant breeding and 35 head by our WHR Ruling Star 16th and his sons.

We will have 2 loads of high quality commercial heifer calves at the Saratoga and Encampment Valley Hereford Assn. sale at Rawlins, Wyo., Nov. 6.

**G. DEWEY NORELL**

**Collbran, Colo.**

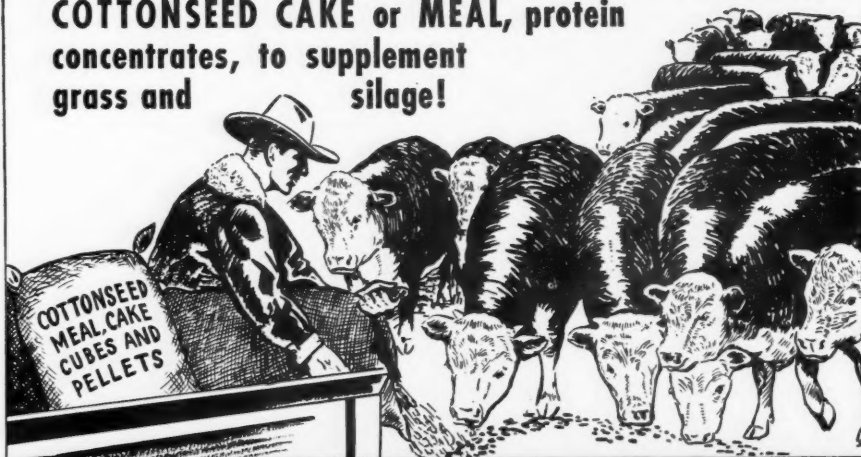
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obtaining your **COTTONSEED MEAL and CAKE** supplies **EARLY...**



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## WESTERN SLOPE HEREFORD ASSOCIATION

Fifth Annual Show and Sale  
**GRAND JUNCTION, COLORADO**  
NOVEMBER 9-10

The **QUALITY SALE** of  
**WESTERN COLORADO**

For catalog write to  
**HUMBERT REES, Secretary**  
Rifle, Colo.

Sale Manager  
**MARVIN BULL**  
Cedaredge, Colo.

## THROUGH A RANCHHOUSE WINDOW

(Continued from Page 31)

No one could have spent a whole morning indoors today, the first of the golden and beguiling days of the "little spring" which is California's fall.

It seemed a good time to try out a marvelous new product—"new" to me anyhow—that glass wax which cleans and polishes windows in just one easy operation. I've always had an almost Dutch passion for shining window-panes though I seldom attain them... especially since we've discovered how effectively DDT sprayed on the screens keeps down the housefly population; it is an unfortunate by-product that it also mottles the exterior of the windows with an ugly, hard-to-remove white deposit.

The sun was warm upon my shoulders, the high sweet wind whipped the tired old leaves off the catalpa tree and tousled my graying hair into a witch's cap around my none-to-clean face; and by one the windows sparkled—and the morning hours slipped by almost unnoticed.

\* \* \*

It is perhaps unfortunate that here at the Ranch House the front door is situated somewhat inaccessibly around the corner and up a short flight of steps while the "side door" which leads directly into the kitchen sits cozily only a few steps from the driveway.

So, when a very "plushy" car drove in and a charming acquaintance of my other self (not the ranch wife, but "the one who writes") emerged, I could do only the obvious—crawl down off that stepladder and usher her in through that dratted "side door."

The Ranch House kitchen is a big homey and—at least to me—a beautiful room. But with the kitchen table overloaded with fruit jars, those chickens in their most revolting state of undress all over the sink, and half the curtains down from the windows—well, even to my prejudiced eyes it was not looking its best.

\* \* \*

Is it strange, then, that after I'd made a fresh pot of coffee, we sat down—this charming acquaintance and I—and had a wonderful visit? . . . Nor that she is no longer just an acquaintance but, I think, a friend?

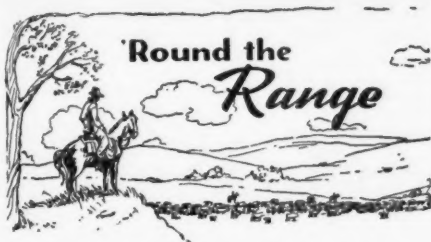
I hope the kitchen looks better next time she comes to see me, though!

### PENN WINS MEAT CONTEST

The inter-collegiate meat judging contest sponsored by the National Livestock and Meat Board at the Eastern States Exposition, Springfield, Mass., was won by a trio of students from Pennsylvania State College. Members of the winning team were Thomas B. King, Robert Loughry, and James E. Work. The contest is one of several sponsored annually by the Meat Board at livestock exhibitions that assist colleges in furthering their courses on the subject of meat.

AMERICAN CATTLE PRODUCE





"Livestock and Meat Facts" (Revised, 1948) by F. E. Mollin, executive secretary of American National Live Stock Association, is now available. Write to the association at 515 Cooper Bldg., Denver 2, Colo. The booklet, which contains information on livestock numbers, production and various related subjects, is free.

FOR the first time it has been demonstrated that brucellosis can be transmitted through the air. The Journal of Infectious Diseases reports that monkeys, mice and guinea pigs have been infected with the disease by exposing them to an artificial cloud containing the brucellosis organisms.

FREEZER locker plants now handle about two billion pounds of food a year. There are about 10,600 of them in existence, eight times as many as 10 years ago. The 5,500,000 locker boxes housed by the plants are used by 3,000,000 farm families and about half as many urban families.

THE USDA has acquired the 4,100 acres of land, buildings and improvements formerly used by the Remount Service for a horse breeding program at Front Royal, Va. Plans are under way to convert the facilities into a station for beef cattle research.

FROM THE UNIVERSITY of Wyoming College of Agriculture, Laramie, Wyo., comes the report that burning over range land hurts rather than helps the production of forage. A lower soil moisture reserve on burned-over land the year following the fire was reflected in a lower forage production, the report stated, and grass seed production on a burned-over area after a fire was much slower in germinating; seedlings were much weaker in appearance than those coming from seeds produced by uninjured grass.

IN the Florida Everglades section, nine state-employed range riders and a number of wildlife conservation officers are combing the wild swamps and woods south of Bonita Springs and east of Naples in an effort to shoot down an estimated 25 head of wild cattle. The hunt has the blessing of Owner Wilson Ward, who reported to local tick eradication officials that he was unable to corral the animals. (Because of limited infestation of fever ticks in the area, cattle owners are required to dip their animals every 14 days.)

MORE CATTLE and sheep, proportionately, are going to western markets now than 20 years ago, says Dr. R. T. Burdick, chief economist of Colorado A &

October, 1948

M's experiment station at Fort Collins. He amplifies his statement with figures showing that during the period 1924 to 1946 the proportion of western cattle marketed in western terminals increased from 60 to 80 per cent; he believes that the demand for cattle and sheep produced in the West will increase in direct proportion to the growing population.

A NEW USDA survey shows that Montana and Nevada are the only two western states in which cattle numbers have increased since 1945. Each state showed a 2 per cent increase. Six eastern and southeastern states also marked up increases.

**OXO Sizable** HEREFORDS  
LOCATED IN MONTANA'S FAMOUS BITTERROOT VALLEY

We're breeding 'em for size, bone, scale and milking ability. Beau Donald-Panama bloodlines. Plan a vacation trip and see us.

**OXO Hereford Ranch**  
Stevensville, Mont.

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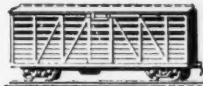


# THEY PAY!

Increased Profits can Exceed  
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\$20 TO \$50  
MORE  
PER CALF



\$1000 TO \$2500  
MORE  
PER CARLOAD

Easier to Pay For  
Than Ever Before



IN 1932 IN 1948  
Basis: Average Registered  
Hereford Bull and No. 2 Corn \*  
\*Chicago, September 1, 1948

All this from the use of good Registered Hereford Bulls as compared to the use of common sires. Actual difference of \$41.85 per calf shown in the Virginia Feeder Calf Sales of 1947.

In terms of corn, wheat, commercial cattle or other farm products, a good Hereford bull costs only one-third as much as he did ten years ago. Even bologna bulls are selling at \$400 to \$500 per head for beef.

Coming!  
THE  
"R. J." HEREFORD  
ROYAL

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\$75,000.00  
IN PRIZES

THESE are just two of the reasons why farmers, ranchers, and breeders at auctions this year already have invested over \$4,500,000 in Registered HEREFORD BULLS. They pay!

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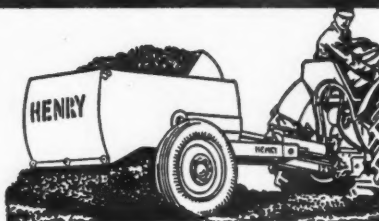
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(UNTIL DEC. 1, 1948)

### Stock Ranch, 14,000 Acres Deeded 1,200 Head Hereford Cattle

#### Land and Cattle Classified as Follows:

3.000 ACRES, can be dry farmed and is excellent for winter wheat. Land located such as this will produce from 20 to 60 bushels of wheat per acre. Estimated value of this tract is.....	\$150,000.00
650 ACRES, all irrigated land on the famous Twin Falls tract; plenty of water. 300 acres of this ranch is excellent for onions, potatoes, beans, beets, wheat or hay, the balance is good hay and pasture land. On this ranch there is a modern home with the exception of furnace heat. This ranch is only 6 miles from R. R. Excellent for winter feeding. Estimated value of the tract is.....	162,500.00
440 ACRES excellent wild hay meadow; the buildings on this ranch are fair ranch buildings. Estimated value of this tract is.....	70,000.00
160 ACRES with buildings and corrals and several good springs. This ranch is used "to turn out from" in the spring. It is only 8 miles from R. R. Estimated value of this tract is.....	18,000.00
1,500 ACRES of meadow and hill range land. This ranch could also be used for winter feeding. Estimated value of this tract is.....	42,500.00
8,850 ACRES of excellent hill range land, all fenced. This is known to be the best range in Idaho. There is a lot of good saw timber which is very valuable. Estimated value of this range.....	109,750.00
Additional range rights of 4,200 animal unit months. And a forest permit for 500 head. Estimated value of this right is.....	23,000.00
1,200 HEAD of Hereford Cattle, all well bred, 667 head of cows, 23 head of 2 and 3-year old heifers, 44 long yearling heifers, 270 weaner calves, 50 winter calves, 120 steers 2 years old next spring, 26 registered Hereford Bulls, first-year with herd. Very conservative estimated value of this herd is.....	180,000.00
Tractors, saddles, saddle and work horses, farm and hay machinery, feed, oats, wheat, cotton cakes and 1,400 tons of hay. Estimated value.....	40,000.00
Total estimated value of land, stock, feed and equipment.....	\$795,750.00

### Priced to Sell for \$590,000.00

Terms: \$390,000 Cash, Balance \$25,000 Per Year at 4 Per Cent

This is without any exception one of the best herds of Hereford Cattle and one of the best Ranch set-ups in the State of Idaho. It will handle over 2,500 head and it is all under fence. Would make an excellent Dude Ranch. Lots of deer, pheasants, sagehens and fish. If you are qualified financially to handle this deal, I will be pleased to show it to you and furnish you with any other information you desire.

### BEN ASPEY Realtor

P. O. Box 324 113 2nd St. W., Twin Falls, Idaho Phone 313

## Personal Mention

Tony Fellhauer, Wyoming Agricultural Extension Service livestock specialist, judged the entries in the annual ram sale of the Northwest Nebraska Wool Growers Association at Crawford, Sept. 17.

Dr. W. J. Butler, executive officer of the Montana livestock sanitary board and state veterinarian since 1913, has retired, according to Montana Stockgrower. His successor is Dr. H. F. Wilkins, who has been Dr. Butler's assistant.

Jack C. O'Toole, cattleman and Montana booster who lives at Shelby, says his state is bigger than Texas and thus the biggest in the nation—IF you consider that much of Montana is standing on end. Just iron out the Rockies, says he, and see how much space there is!

A long famed gathering place for livestock men is going to resume the name by which it was known 50 years ago. Changing hands for the second time in several years, the Perkins Hotel in Portland, Ore., is also being restored by its new owners to the style familiar to the old-time cattlemen who frequented it.

O. A. Brown of Edmonton, Alberta, Canada, was the first shipper to send cattle from his country into Seattle, consigning 150 steers at 26 and 26 1/2 cents a pound. He estimated his receipts to be \$15,000 higher than they would have been in Canada.

They've devised a new kind of dinner bell for the cattle on the L. S. Robinson ranch at Catoosa, Okla. The solution: loud vacuum horns on a number of small trucks driven by ranch hands. So accustomed have the cattle become to responding to one particular horn that they will not even look up if another one is sounded in their own area.

Ralph McCall, former director of radio and publicity for the Billings (Montana) Public Stockyards, is the new manager of the Archie Parkes herd of registered Hereford cattle at Vaughn, Mont.

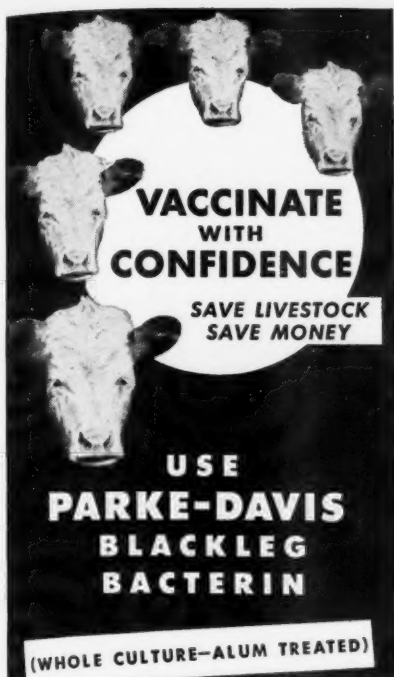
Darrel M. Traugh is the new chief of the Division of Range Management for the Forest Service, southwestern region, headquartered at Albuquerque, N. M. Retiring from the position is Assistant Regional Forester Alva A. Simpson.

The 10,000 acre Matheson ranch, located 55 miles east of Colorado Springs, has been purchased by the Lasater Ranch Company of Falfurrias, Tex.

Dr. David A. Savage, Woodward, Okla., is now superintendent of the Southwestern Great Plains Field Station at Woodward. The station carries on research

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**VACCINATE  
WITH  
CONFIDENCE**

SAVE LIVESTOCK  
SAVE MONEY

**USE  
PARKE-DAVIS  
BLACKLEG  
BACTERIN**

(WHOLE CULTURE-ALUM TREATED)

**Get the "jump" on Blackleg**  
It's thrifty, low cost planning to vaccinate early with a single dose of Parke-Davis Blackleg Bacterin (alum treated). IT'S POTENT.


#### MALIGNANT EDEMA

When necessary to protect against both Blackleg and Malignant Edema use Parke-Davis Clostridium Chauvei-Septicus Bacterin... double protection with a single dose.

**FREE!** Write for booklet on the control of Blackleg and Malignant Edema.

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PROVE that Milking Shorthorns are best all-around breed.  
Produce 4% milk, have greatest value of all milk breeds. This  
TWO-WAY bargaining power makes Milking Shorthorns  
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Sale, Nov. 22-23

**WITWER** Colorado's Oldest Herd

Est. 1899

**STOW & HARVEY WITWER** GREELEY, COLO.

work on soils, grasses, grains, and has done considerable work on brush clearing.

Southwestern stockmen are invited to attend the Oklahoma City Livestock Clinic November 4-5. Theme of the event will be "Livestock Equipment and Its Use." Exhibits and short talks will feature the clinic. Among the speakers will be Albert Mitchell of Albert, N. M., past president of the American National Live Stock Association.

## Obituaries

**William B. (Brodie) Hamilton:** At Los Angeles, Calif., following an extended illness. Hot Irons, weekly publication of the California Cattlemen's Association, reports the death of Mr. Hamilton, who was president and manager of the Tejon Ranch at Bakersfield.

**L. E. Arndt:** On Aug. 30, at Minot. Until a few months before his death the secretary of the North Dakota Stockmen's Association, Mr. Arndt was also the livestock agent for the First National Bank and a director of the Minot Association of Commerce, which he had served as president in 1946.



L. E. Arndt

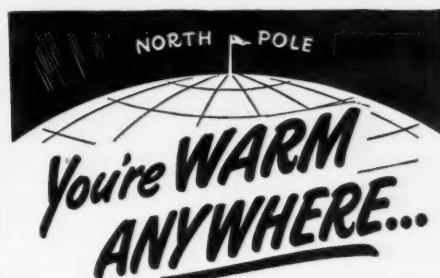
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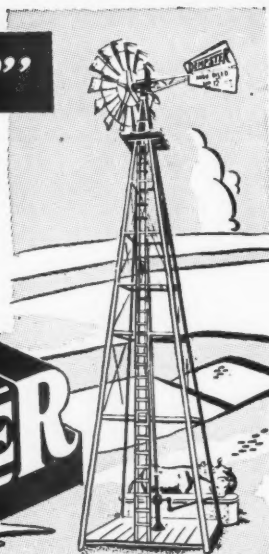


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## Letter from Skull Creek

Dear Editor:

We are having it a little easier now on the Skull creek ranch as the summer's work is over and feeding will not commence for some time.

I told you the old man was dickering on the ranch. Well it is sold. Last Sunday he made another one of his after dinner speeches. It would be a

long story to repeat all he had to say about the early days on Skull creek, about his crew of men and the bouquets he handed each of us, and the other many topics he touched upon. At the conclusion he said he wished to introduce the new owners of the ranch. He then asked Mollie and Hazel to stand up. You could have knocked me over

with a saddle string, and Tex turned as pale as a Chinaman. I thought for a while he was going to pass out but that staunch southern heart of his that has carried him on ever since the day he climbed up that San Juan hill with Teddy under Spanish gunfire again kept him erect in his saddle as it were.

It seems Mollie was not a poor widow as we thought. Her first husband left her a lot of dry land where that oil field is over here and one of the first big wells was brought in on her land, and several more since. She had also picked up a few leases that turned out good. This money has been piling up, and Hazel also had a bank full of money over in Utah that she had inherited. They decided to be ranch owners and done a lot of plotting around on the idea and settled on buying this Skull creek ranch. Both of them are exceedingly smart women, especially my wife Hazel. (By the way if you ever have any problem in the **PRODUCER** office that you can't solve just write a letter to Hazel and she will answer with a solution which will save you days and nights of worry.) I suppose she is that way because she has used her brain so much.

Hazel says they are going to incorporate the outfit and are going in for purebred white faces in a small way here on the home ranch. I'll bet a month's wages before a year is up they will be running dudes also. They further say that just because they are married to Tex and me for us not to get any big ideas. We are to hold our same jobs and they will consult with us when they think we know anything about the subject under discussion. Puts us in a very funny spot working for our women. However, Tex and me are going to walk right up on pay day and draw our money with the rest, or we think we will. Our women will probably take it right away from us again to buy nylon stockings and other things that most wives want. Tex says he has been in a lot of peculiar situations but this one takes the cake. He says he may quit and live the life of an old hermit on his Spanish war pension in that little vine covered cottage they bought, but that he hates to leave me here alone to contend with 2 women, says it would not be the right way to treat an old friend like me.

The old man says it serves us both right as he certainly tried to warn us of the many pitfalls that lay ahead. Tex says I should drop entirely my study of psychology and take up astrology then maybe we could see some brighter life for the future. He says it is indeed sad to live 70 years or more and end up like this when we both had been happy, at least part of the time. If any other cowhand reads our letters we don't want his sympathy, but we do hope he seriously ponders our predicament.

Yours truly,  
William (Bill) Wescott.

**AMERICAN CATTLE PRODUCER**